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APPENDIX A

Prequalification Instructions
Provide the following information for use by Con Edison and O&R in assessing the experience, organizational structure, and financial viability of Bidder. Include additional sheets and other materials with this Appendix as necessary.

Experience, organizational, and financial information must be provided for the Bidder and any entity providing credit enhancement or other corporate support to the Bidder. As necessary, please specify whether the information provided is for the Bidder, its parent or Affiliate, or any other entity providing security on the Bidder’s behalf.

Please see Section 7 of the RFP Document for Defined Terms.

Company & Organizational Information
Overview
1. Provide contracting party’s name if different from Bidding Entity
2. Provide contracting party’s name, address, city, state, zip code
3. List the legal registered name of all Owners and Affiliates of the Bidder, including but not limited to any partial owners or interested partners participating with the Bidder of the project and their relative percentage ownership and specific roles and services they will provide
4. Describe in detail Bidder’s organizational structure. A written description and flow chart diagram showing links are required. List the legal registered name of all Owners and Participants, including but not limited to joint offer participants, of the project and their relative percentage ownership
5. Address all the following that apply if Participant is:
   5.2 a Subsidiary or Affiliate of any other entity or corporation provide detail as to the relationships and identify the ultimate parent;
   5.3 part of a partnership, provide the names of all partners and, if a limited partnership, identify the General Partner(s);
   5.4 a joint venture, identify the members of the joint venture, the corporate form of the joint venture (or if a contractual joint venture), the respective interests of the members, and the controlling entity (if any);
   5.5 a limited liability company, identify each member and, if applicable, the entities Controlling each member;
5.6 acting as a member of a consortium or other organization, association or group of persons acting in concert for purposes of submitting a joint Offer, provide the names of all the members and indicate the controlling member of the consortium, organization, association or group;

6. Identify the state in which each entity named above is incorporated or formed, and authorized to do business with an “active” status. If Participant is also registered in New York, but under a different name or d/b/a, please provide that name;

7. List all existing commitments and contingencies (lease agreements, guarantees, etc.) to which Participant is party that [relate to Participant’s ability to enter into and perform under a proposed Offer];

8. List all existing commitments and contingencies (lease agreements, guarantees, etc.)

9. Certify in writing that all Participants have reviewed, understand and will comply with the RFP requirements for all Offers to be provided. Failure to meet all RFP requirements may result in Offer rejection.

Credit Requirements

1. If the contracting party is rated, state its credit rating and the associated credit rating agency. With respect the contracting party’s requirement to post a Letter of Credit for the term of the Agreement, please complete below.
   A. Issuing Bank name and dollar amount of security on annual basis
   B. Issuing Bank Street Address, City, State, Zip

2. If the Bidder is rated, state its credit rating and the associated credit rating agency. If the Bidder expects to post a Letter of Credit for the term of the Agreement, please complete below.
   A. Issuing Bank name and dollar amount of security on annual basis
   B. Issuing Bank Street Address, City, State, Zip

Financing Plan

1. Discuss the project’s financing plan and status, including on-going debt/equity ratio to be carried by the project during construction and during operation, the expected COD date and information regarding construction progress and completed milestones, sources of debt and equity, equity percentage by sponsor, financing organizations and supporting loan or credit agreements (including rates and terms), existing liens, and level of commitment by investors and lenders.

2. Provide three years of audited financial statements and year-to-date financial statements of Bidder and contracting party (if applicable). Please provide the financial models/projections.
Developer Experience
List and describe the Bidder’s background and experience developing energy storage projects of a similar nature and technology.

Bidding Team Overview
1. Is the Bidder’s company licensed to do business in New York: If yes, what are its applicable business license numbers?
2. Please provide a description and organization chart of the personnel structure of the proposed facility’s development, design and construction, and operations and maintenance organizations.
3. Please provide a description of the Bidder’s experience and history in financing power generation facilities, along with the financing plan and expected financing sources for the proposed Project.
4. Identify any government assistance / program to be requested, expected, or received that would affect financing of this project.
5. In order for Con Edison and O&R to address any potential conflicts of interest, please provide the name of the law firm or counsel representing the Bidder in its Offer, or if a joint Offer, the names of all law firms or counsels representing all Bidders in the joint Offer.

Project Development Experience
1. Front-of-the-meter energy storage projects of > 5 MW using the proposed technology and completed and in commercial operation

   Total projects in commercial operation: ______

   For each project, list information in the format presented below.
   Include all relevant projects.

<table>
<thead>
<tr>
<th>Project Name</th>
<th>MW</th>
<th>MWh</th>
<th>Use Case</th>
<th>Location, Utility</th>
<th>Contact/Reference</th>
<th>Bidder’s role</th>
</tr>
</thead>
</table>

2. Front-of-the-meter energy storage projects of > 5 MW using the proposed technology and currently under construction

   Total count of projects: ______
Consolidated Edison Company of New York, Inc.
Orange and Rockland Utilities, Inc.

Bulk Power Energy Storage Scheduling and Dispatch Rights Request for Proposals

For each project, list information in the format presented below. Include all relevant projects.

<table>
<thead>
<tr>
<th>Project Name</th>
<th>MW</th>
<th>MWh</th>
<th>Use Case</th>
<th>Location, Utility</th>
<th>Contact/Reference</th>
<th>Bidder’s role</th>
</tr>
</thead>
</table>

3. Front-of-the-meter non-storage projects of > 5 MW completed and in commercial operation

Total count of projects: ______

For each project, list information in the format presented below. Include all relevant projects.

<table>
<thead>
<tr>
<th>Project Name</th>
<th>MW</th>
<th>MWh</th>
<th>Use Case</th>
<th>Location, Utility</th>
<th>Contact/Reference</th>
<th>Bidder’s role</th>
</tr>
</thead>
</table>

4. Front-of-the-meter non-storage projects of > 5 MW currently under construction

Total count of projects: ______

For each project, list information in the format presented below. Include all relevant projects.

<table>
<thead>
<tr>
<th>Project Name</th>
<th>MW</th>
<th>MWh</th>
<th>Use Case</th>
<th>Location, Utility</th>
<th>Contact/Reference</th>
<th>Bidder’s role</th>
</tr>
</thead>
</table>

Operation & Maintenance Experience

1. Front-of-the-meter energy storage projects of > 5MW using the proposed technology and currently operated and maintained by the Bidder

Total count of projects: ______
For each project, list information in the format presented below. Include all relevant projects.

<table>
<thead>
<tr>
<th>Project Name</th>
<th>MW</th>
<th>MWh</th>
<th>Use Case</th>
<th>Location, Utility</th>
<th>Contact/Reference</th>
<th>Bidder’s role</th>
</tr>
</thead>
</table>

**New York Independent System Operator Experience**

1. Is your company a Market Participant within the New York ISO: If yes, load and/or generation assets do you manage and what markets do you participate in?

2. Front-of-the-meter energy storage projects using the proposed technology that currently participate in NYISO markets

   Total count of projects: ______

   For each project, list information in the format presented below. Include all relevant projects.

<table>
<thead>
<tr>
<th>Project Name</th>
<th>MW</th>
<th>MWh</th>
<th>Use Case</th>
<th>Location, Utility</th>
<th>Contact/Reference</th>
<th>Bidder’s role</th>
</tr>
</thead>
</table>