

Soundview Distribution System Reinforcement RFP Clarification Questions

NOTE: The deadline for submission of this proposal is March 11, 2022 at 3PM EDT. Below are questions submitted by interested respondents by 12/31 and the answers from Con Edison.

Questions that were submitted that were not relevant to this RFP were not answered. If you submitted a question that you believe was not answered below, please contact NPA@coned.com.

CATEGORY	QUESTION	ANSWER
Contract	Can you explain further the "proposal cannot duplicate or conflict with delivery methods already available under existing EE programs"	Similar to the Company's Non-Wire Solutions programs, Con Edison anticipates offering increased incentives for existing energy efficiency and clean heat measures in these targeted areas. As such, this RFP is primarily seeking unique technologies that are not currently available and incentivized by its existing gas EE and clean heat programs. Therefore, proposed solutions that contain measures targeting customer segments for which there are already existing energy efficiency/clean heat incentives available will need to detail how the solution does not conflict and how it will interact with the existing program. If applicable, the proposal should describe how the proposed solution will remove barriers for customers who have not participated in these programs, beyond needing increased incentives, and how existing incentives will be utilized.
Eligibility	Just to clarify - no interruptible gas accounts? I know this class was added to other gas incentives from Con Edison recently	Correct. As we are seeking peak day load relief from the responses, interruptible accounts are ineligible as they are not contributing to peak day demand. We are also not including these accounts in our customer segmentation provided in the RFP.
Contract	If we usually work on pipe/boiler insulation for customers, we shouldn't submit a proposal for these jobs, because Con Edison is used to our work?	If your usual work involves submission to an existing Energy Efficiency program, then do not submit a proposal as additional incentives will be provided through the existing program. However, if your proposal varies from the existing program then the proposal should explain exactly how it differs from the Con Edison managed adder incentive program.
Eligibility	Would Con Edison be interested in a strategy to save energy and thereby reduce demand at gas fired	This NPA RFP is focused on downstream natural gas peak demand reductions within a targeted portion of the gas distribution system in order to alleviate the need to upgrade the infrastructure that supplies that

	<p>power plants and thereby INDIRECTLY reduce natural gas demand coming to the NYC area as an item for the NPA solicitation? I should possibly have been more specific: the strategy involves getting better energy efficiency from cooling equipment to cut unneeded overuse of electric thereby reducing power plant demand for natural gas feedstock. It is not a strategy directly targeting natural gas customers.</p>	<p>portion of the system. Electric generation plants within our service territory are all situated upstream from Con Edison's gas distribution system (e.g. connected to the gas transmission system). Therefore, RFP proposed solutions that impact electric consumption and indirectly impact gas consumption at natural gas fired electric generating plants are not of eligible proposals for this RFP.</p>
Contract	Does Con Edison have a standard contract for NPA's? If so, can it be made available during the open RFP process?	Con Edison intends to use a standard template agreement with terms and conditions, very similar to the previous contracts we've done with selected awardees from previous NPS and NWS RFPS. However, at this time we have not finalized the content language and are unable to publicly share this document
Contract	What is the standard term of an NPA contract?	Maximum of 3 years.
Evaluation	What units are associated with Appendix A column "Annual Gas Consumption"?	Dth/yr
Financial	Con Edison's proposed payment is structured as an "incentive"; however, it is paid upfront and asks the service provider to propose a price. Would this upfront incentive payment (which could cover a significant portion of project costs depending on the BCA test and project-specific budgets) result in a transfer of ownership of the asset to Con Edison, or does the Service Provider continue to own the asset and maintain the ability to contract with the customer/ site owner for energy services?	Incentive payments made by Con Edison will not result a transfer of ownership of the asset (e.g. energy-efficient or clean-heat appliances) deployed at customer sites under the NPA program. The 'service provider' is welcome to propose any type of ownership/maintenance arrangement between them, the asset manufacturer, and the customer.

Financial	Per the table below, are milestone payments made upon each milestone completion or project installation?	Incentive payments are only made for completed measure installations and may be further delayed based on pre-agreed upon M&V analyses that must be assessed. As indicated in the RFP, Con Edison will also make ‘Implementation’ payments to the service provider which can be paid out at project milestone achievements in accordance with the terms set forth within the NPA Standard Agreement (terms to be negotiated prior to program launch).
Eligibility	Will the company consider incentivizing new development projects that reduce projected demand?	New construction projects that have an approved natural gas load letter from Con Edison are eligible for submission under this RFP. For energy efficiency and clean heat solutions, the annualized energy savings and peak demand reductions must be computed against code-baseline equipment.