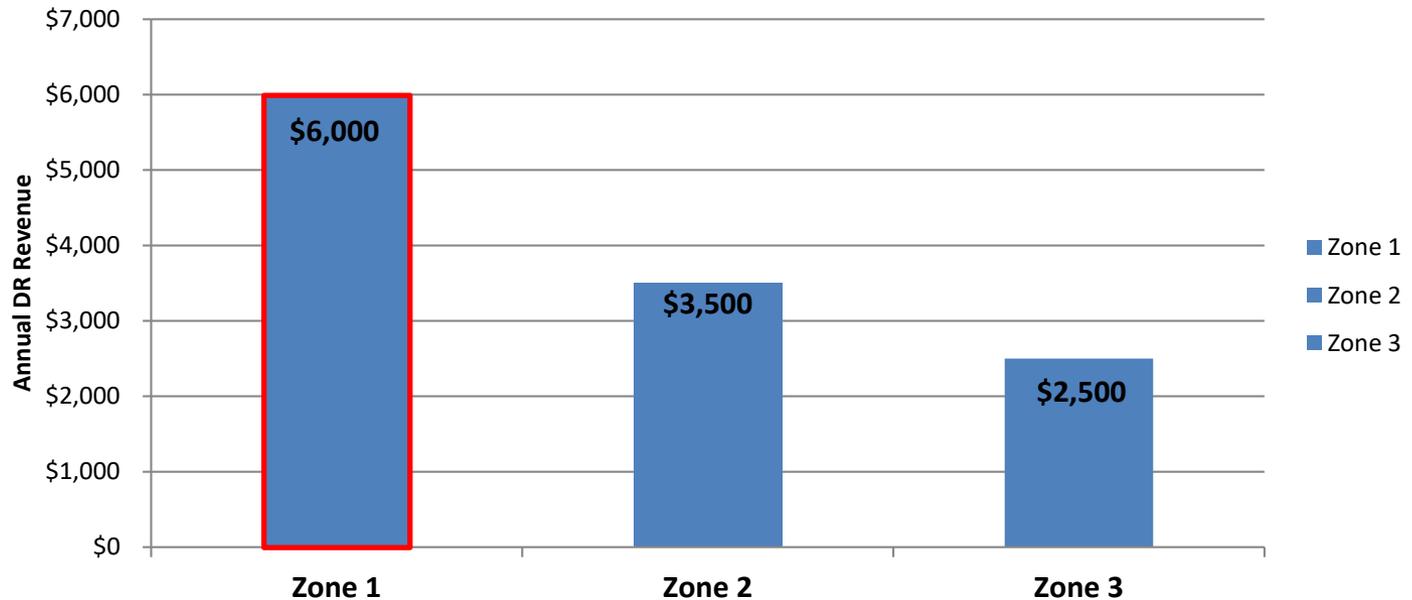


Incentive Rates

Reservation Rates (\$/Thm-month)	Zone 1	Zone 2	Zone 3
	\$12	\$7	\$5

Performance Rates (\$/Thm)	All Reservation	Holiday /3 consecutive days	Voluntary
	\$1	\$2	\$2

Example: 100 Thm Enrolled



Incentives are based on current Pilot rules, 100% performance in events, and enrolling directly with Con Edison. Consult the pilot guides for more information. Performance payments are excluded.