

# **Smart Usage Rewards Forum**

Friday, February 21st, 2025 10:00am – 1:00pm







# **Agenda**

- Introduction | Jim Gaughan / Gerrianna Cohen
- 2024 Season Recap | Ryan Malarkey
- 2025 Marketing | Ethica Burt / Gerrianna Cohen
- Con Edison EV Incentive Programs | Steven Mercado
- Green Button Connect | Vinny Lou / Anita Tannis

#### **Break**

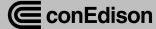
- APIs and SUR Portal Automations | Lars Hoeger
- Enrollment Overview | Santina Benincasa / Kieran Proper
- SUR Portal Changes for 2025 | Kieran Proper
- Settlements Walkthrough | Bretagne Walker / Chris Coiro
- Data Governance | Alex Potulicki
- Grid of the Future | Cassidee Kido



# Safety Message







## WINTER WALKING PRECAUTIONS

February may bring longer, brighter days, but slippery weather conditions persist. Take a moment to review the tips below to prevent slips, trips, and falls.

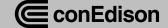
- Wear shoes or boots that provide strong traction. Boots made of non-slip rubber or neoprene with grooved soles are best.
- Take slow, short steps.
- Keep your knees slightly bent and walk flatfooted with your center of gravity directly over your feet.



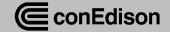
## WINTER WALKING PRECAUTIONS

- Use your HPI (Human Performance Indicator) Tools, such as the 2-minute rule, when unsure of how to navigate a slippery area. Remain aware of your surroundings and think worst-case-scenario to prepare for any task.
- When entering and exiting vehicles, maintain three points of contact with the vehicle.
- When entering and exiting buildings or structures, be aware of the transition from one condition to another.
- Never wear ice cleats when entering buildings.
- Let your eyes lead your feet.





# A Message from Our Director of Distribution Planning



# **Meet the Demand Response Team**



James Gaughan
Director, Distribution Planning



Alex Potulicki Section Manager – Demand Response

**Strategy** 



Gerrianna Cohen, Program Manager



Ethica Burt, Sr. Specialist



Ryan Malarkey, Sr. Specialist

#### **Operations**



Lars-Olaf Hoeger, Program Manager



Bretagne Walker, Sr. Specialist



Kieran Proper, Sr. Specialist



Santina Benincasa, Sr. Specialist



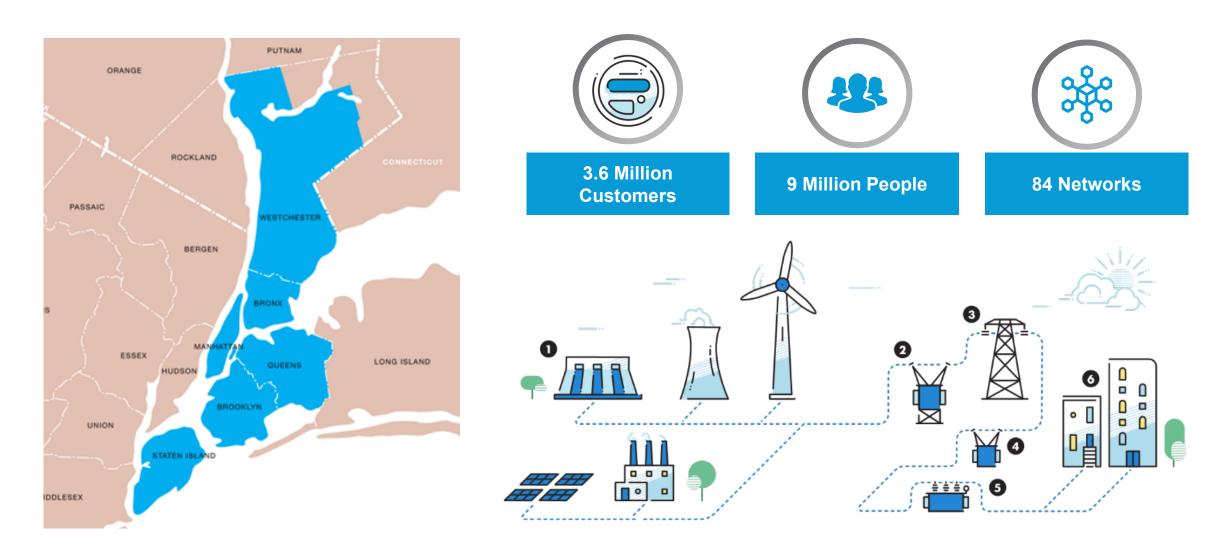
Chris Coiro, Sr. Specialist

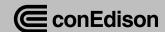


# **2024 Aggregator Community**

| Renew<br>Home        | EnergyHub                | Meltek             | Enersponse  | David<br>Energy             | NineDot<br>Energy            | NYPA                 |
|----------------------|--------------------------|--------------------|-------------|-----------------------------|------------------------------|----------------------|
| Cutone               | Utilisave                | Rodan<br>Energy    | Nuenergen   | Voltus                      | IP Keys                      | iES                  |
| NRG                  | Live Building<br>Systems | Enel X             | Innoventive | CPower                      | Open Book<br>Energy          | Logical<br>Buildings |
| Prescriptive<br>Data | Energy<br>Spectrum       | Blueprint<br>Power | Leap        | Generac<br>Grid<br>Services | Entech<br>Boiler<br>Controls | Digital<br>Energy    |

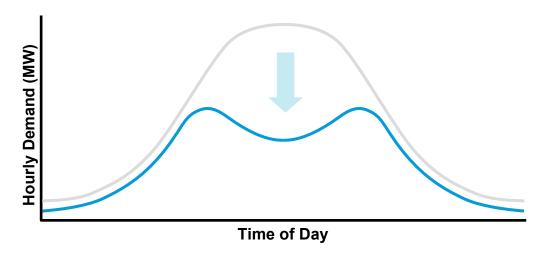
# **Making an Impact**





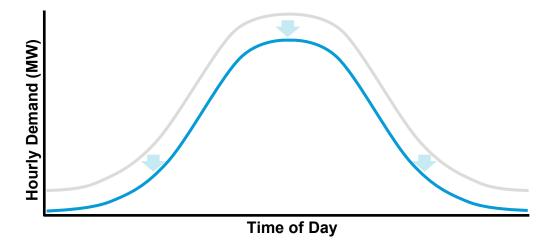
# **Demand Response for Reducing Demand on the Grid**

Demand Response (DR) represents a demand-sided portfolio of dispatchable Distributed Energy Resources (DERs) for grid flexibility and managing load within networks



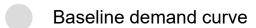


- Short-term reduction in energy consumption
- Targeting time frames where systems reach a peak and incentivizing them to reduce



## **Energy Efficiency**

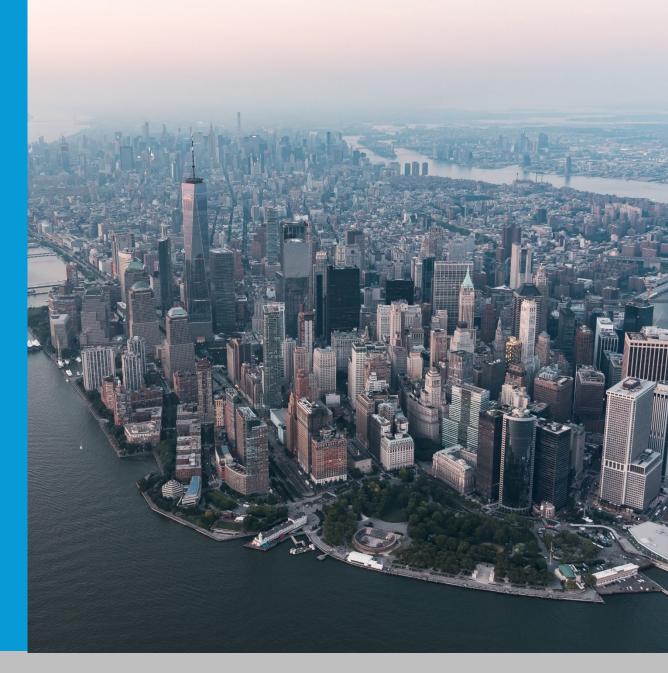
- Long-term reduction in energy consumption
- Improvements through upgrading technologies to use less energy or insulation to maintain temperatures

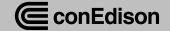


Demand curve after measures are implemented



# 2024 Capability Period Recap



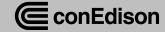


# Thank you Aggregators and Direct Enrollees for an Amazing Season!



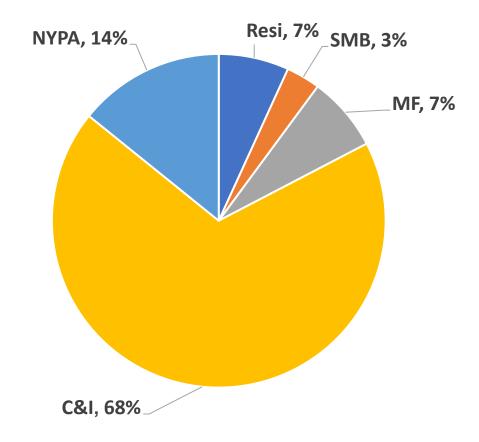
# **Program and Performance Statistics**

| Program     | Enrollments | Pledged MW | MW Reductions |
|-------------|-------------|------------|---------------|
| 2023 Totals | 108,587     | 991.6      | 766.6         |
| CSRP        | 40,534      | 466.20     | 326.68        |
| DLRP        | 38,649      | 472.51     | 374.05        |
| Term-DLM    | 708         | 20.40      | 32.29         |
| Auto-DLM    | 4           | 11.50      | 12.83         |
| ВУОТ        | 24,130      | 27.5       | 21.09         |
| 2024 Totals | 104,025     | 998.11     | 766.94        |

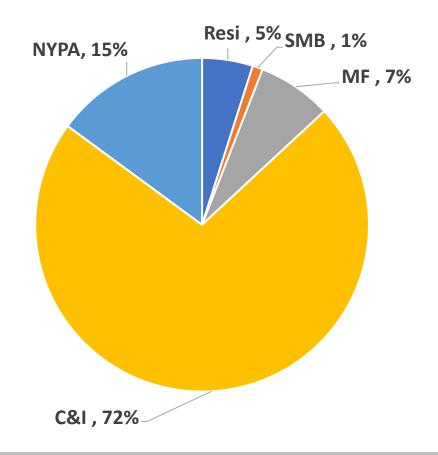


## **Customer Data**

## **2023 Pledge as % of Customer Type**



## 2024 Pledge as % of Customer Type





# **2024 Event Summary**

# **System-Wide Events**

| Program          | <b>Event Type</b> | <b>Event Date</b> |
|------------------|-------------------|-------------------|
| Term- & Auto-DLM | Term-DLM Planned  | 7/8/2024          |
| Term- & Auto-DLM | Term-DLM Planned  | 7/9/2024          |
| CSRP             | Planned           | 7/15/2024         |
| CSRP             | Planned           | 7/16/2024         |
| CSRP             | Planned           | 7/17/2024         |
| Term- & Auto-DLM | Term-DLM Planned  | 7/15/2024         |
| Term- & Auto-DLM | Term-DLM Planned  | 7/16/2024         |
| Term- & Auto-DLM | Term-DLM Planned  | 7/17/2024         |
| Auto DLM Test    | Auto-DLM Test     | 8/1/2024          |
| DLRP             | DLRP Test         | 8/1/2024          |
| DLRP             | DLRP Test         | 8/1/2024          |

## **DLRP Network-Level Events**

| Event Type       | Network                                      | <b>Event Date</b> |
|------------------|--|-------------------|
| DLRP Immediate   | Hudson                                       | 6/14/2024         |
| DLRP Immediate   | Fresh Kills                                  | 6/20/2024         |
| DLRP Contingency | Granite Hill, Harrison                       | 6/21/2024         |
| DLRP Immediate   | Madison Square, Lincoln Square, Flushing     | 6/21/2024         |
| DLRP Contingency | White Plains                                 | 6/22/2024         |
| DLRP Immediate   | Riverdale, Sheridan Square                   | 6/22/2024         |
| DLRP Contingency | Lenox Hill, Sheridan Square                  | 6/23/2024         |
| DLRP Immediate   | Central Bronx                                | 6/23/2024         |
| DLRP Immediate   | Granite Hill                                 | 7/7/2024          |
| DLRP Immediate   | Washington Street, Granite Hill, Triboro     | 7/8/2024          |
| DLRP Immediate   | Elmsford No. 2                               | 7/10/2024         |
| DLRP Immediate   | Elmsford No. 2                               | 7/15/2024         |
| DLRP Immediate   | Granite Hill                                 | 7/16/2024         |
| DLRP Immediate   | Granite Hill                                 | 7/17/2024         |
| DLRP Immediate   | White Plains                                 | 8/1/2024          |
| DLRP Contingency | Sutton, White Plains                         | 8/2/2024          |
| DLRP Immediate   | Fresh Kills                                  | 8/2/2024          |
| DLRP Contingency | Washington Street, Fresh Kills, Cedar Street | 8/3/2024          |
| DLRP Immediate   | Fordham, Elmsford No. 2                      | 8/3/2024          |

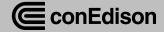


## **Customer Incentives**



# \$57.2 million total incentives

| Туре        | Amount Paid     | Percentage Performance |
|-------------|-----------------|------------------------|
| Reservation | \$51,909,897.99 | 91%                    |
| Performance | \$5,325,749.66  | 9%                     |



# **New Implementations**

## **2024 Six-Hour Response Windows**

| Network Name     |                | Event Hours 1 - 4 | Event Hours 2 - 5 | Event Hours 3 - 6 |
|------------------|----------------|-------------------|-------------------|-------------------|
| Beekman          | # of Customers | 68                | 36                | 48                |
| Beekman          | MW Reductions  | 4.01              | 1.91              | 0.73              |
| Bowling Green    | # of Customers | 29                | 11                | 25                |
|                  | MW Reductions  | 1.65              | 6.54              | 4.03              |
| City Hall        | # of Customers | 80                | 33                | 50                |
| City Hall        | MW Reductions  | 2.06              | 1.79              | 3.12              |
| Flatbush         | # of Customers | 499               | 215               | 385               |
| Fiatbush         | MW Reductions  | 0.43              | 0.73              | 7.47              |
| Cracley Savers   | # of Customers | 39                | 12                | 32                |
| Greeley Square   | MW Reductions  | 6.42              | 0.01              | 1.49              |
| Herald Square    | # of Customers | 35                | 11                | 26                |
| neraid Square    | MW Reductions  | 0.97              | 1.00              | 2.62              |
| Hunter           | # of Customers | 11                | 7                 | 13                |
| nunter           | MW Reductions  | 0.58              | 0.98              | 2.03              |
| laskaan Usinbta  | # of Customers | 188               | 53                | 119               |
| Jackson Heights  | MW Reductions  | 0.11              | 0.27              | 0.52              |
| lomaica          | # of Customers | 429               | 141               | 264               |
| Jamaica          | MW Reductions  | 3.19              | 1.92              | 1.11              |
| Lenox Hill       | # of Customers | 440               | 167               | 305               |
| Lenox Hill       | MW Reductions  | 1.08              | 0.67              | 0.47              |
| Long Island City | # of Customers | 401               | 200               | 320               |
| Long Island City | MW Reductions  | 0.40              | 0.44              | 2.03              |
| Midtown West     | # of Customers | 26                | 14                | 25                |
| Midtowii West    | MW Reductions  | 0.66              | 0.68              | 0.41              |
| Park Place       | # of Customers | 36                | 18                | 25                |
| Park Place       | MW Reductions  | 0.45              | 1.06              | 1.63              |
| Plaza            | # of Customers | 66                | 22                | 63                |
| FlaZa            | MW Reductions  | 0.56              | 0.80              | 4.52              |
| Bogo Bork        | # of Customers | 363               | 134               | 234               |
| Rego Park        | MW Reductions  | 0.63              | 0.64              | 0.41              |
| Southeast Bronx  | # of Customers | 220               | 75                | 160               |
| Southeast Bronx  | MW Reductions  | 7.39              | 0.31              | 0.42              |
| Sutton           | # of Customers | 74                | 30                | 66                |
| Sulton           | MW Reductions  | 0.51              | 2.76              | 4.29              |
| Turtle Pay       | # of Customers | 10                | 4                 | 9                 |
| Turtle Bay       | kW Reductions  | 1.46              | 0.50              | 2.49              |

#### **Benefits**

- DR Performance successfully spread across 6-hour window
- Majority of highest consecutive LR included shoulder hours



# **Rider T Proposed Changes**

#### **Petitions Under Review**

# Rolling Customer Enrollments

Allow aggregator and direct enrollee enrollments from one capability period to automatically roll over into the following year(s)

# **Extend Customer Enrollment Period**

Allow Aggregators and Direct Enrollees to access and enroll customers between capability periods (i.e.: 10/1/25 - 5/1/26)

### Adjust DLRP Voluntary Event Window

event period from 12am-8am to 9pm-8am to enable Con Ed to call DLRP any time within a 24hr period

# Sub-aggregation Change

Remove the 50kW minimum pledge required for subaggregating enrollments within a network

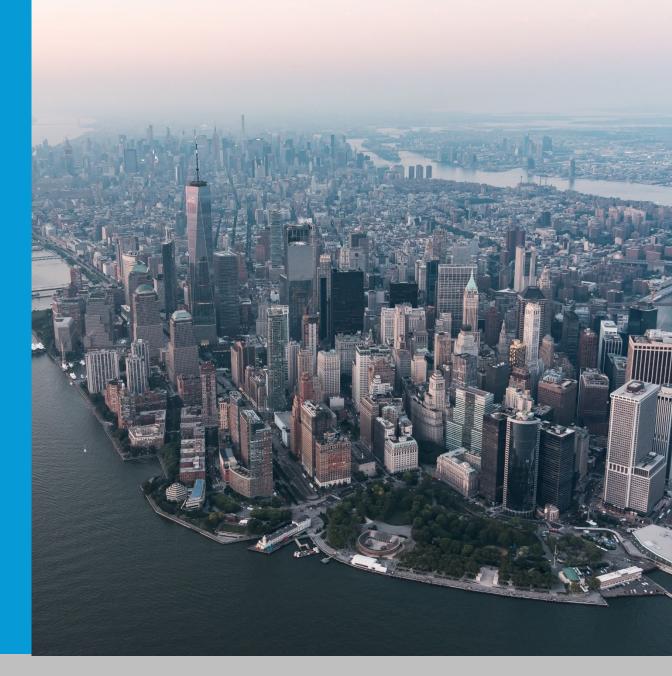
**Program Guidelines** 

Leaf 271 & 281

**Leaf 270** 



# 2025 Marketing



## 2025 Campaign

#### **Emails**

#### Increase program visibility in all customer segments

- Residential: Targeted emails to high usage customers and Solar/Storage customers
- Multifamily, SMB, C&I: Targeted emails to all customers not enrolled in 2024

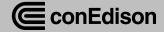
#### **Direct Mailer Postcards**

#### **Target Specific Customer Segments**

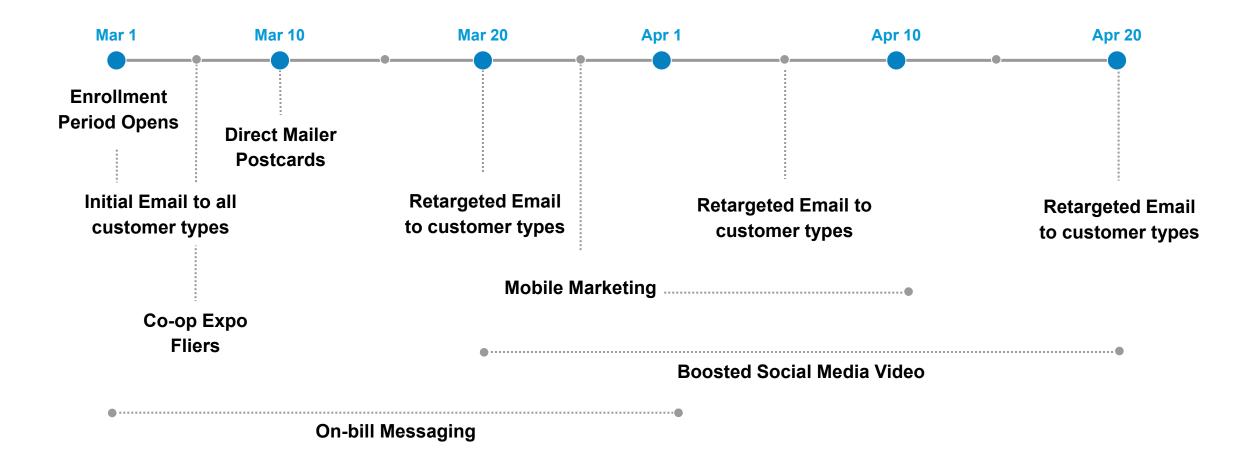
- SMB, Multifamily
- High Value SMB: From 2024 surveying
- Residential Solar/Storage

#### **Additional Initiatives**

- Expos and Events: Co-op Expo
- On-Bill Messaging
- Boosted Social Media Video
- Survey/Case Studies
- Find a Partner Form changes
- E-mobility Team Coordination
- Partnerships with local organizations
- Con Edison Mobile App
- Aggregator Awards



## **Timeline**





**Opportunities** 

## **Smart Usage Rewards Survey Results**

|              | 37 responses            | Residential  | Commercial  |
|--------------|-------------------------|--|---|
|              | Satisfaction            | Highly satisfied with 2024 DR programs   | Satisfied - driven by financial incentives and reducing grid strain |
|              | Marketing & Acquisition | Seeking streamlined onboarding and increased marketing from Continuous Interest in co-branding and third-party marketing |   |
| <b>↓</b> 5⁄2 | Curtailment<br>Methods  | Behavioral changes & smart thermostats   | Auto-BMS & generators   |
|              |                         |  |   |

**Streamline Onboarding**: Improve process for 2025 enrollments.

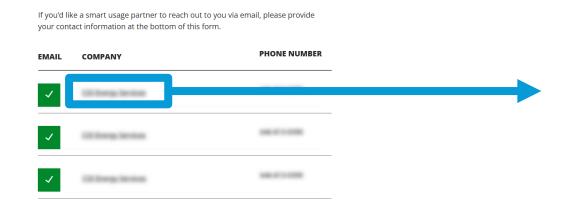
Awareness Efforts: Help Residential Aggregators understand DR programs.

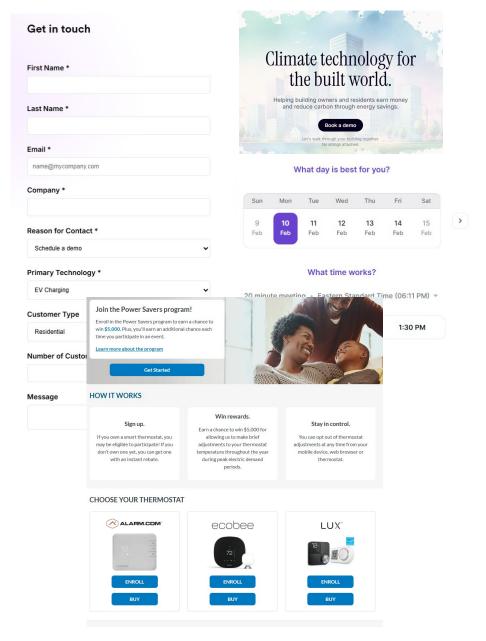
Support for Commercial Aggregators: Address complex issues through partnerships

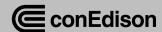


# Marketing Plan Find a Partner Links

- Please provide more targeted links for customers that want to sign up on Find a Partner
- We want more customer friendly links on our page



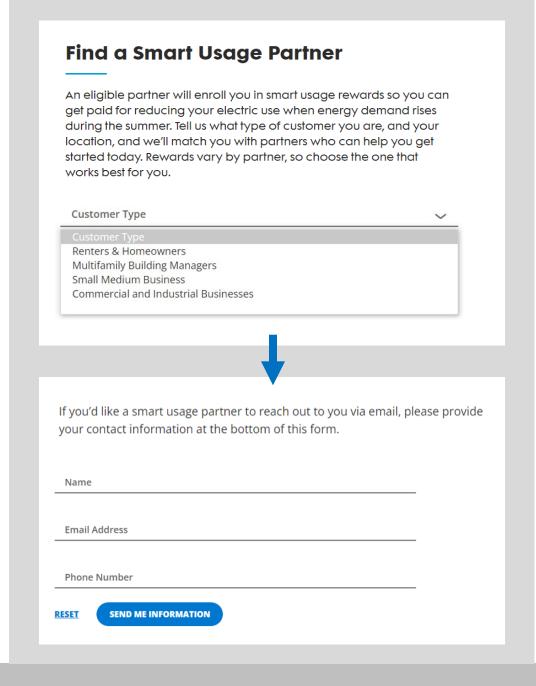


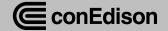


### **Find a Partner**

### **Call to Action**

- Simplifying the form
- Customers follow link to lead procurement form
- Webpage and FAQs listed for additional information





# Please complete the following survey to improve our <u>Find a Partner</u> page

Improving the Find a Partner tool



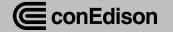
# **Marketing Plan SMB/Multifamily Survey**

- Interest Levels: Many interested in the next year or post-upgrades
  - **Engagement**: Several willing to contact aggregators or check the website
- Upgrades: Interest in aligning with ongoing energy efficiency projects and strong interest in incentives for upgrades and future plans

#### **Recommendations:**

- Use case studies to highlight benefits and aggregators
- Conduct outreach between February and April to ensure enrollments





# Marketing Housekeeping

# **Update aggregator contacts** in the SUR portal

Helps to ensure your team is receiving stakeholder updates

#### **Case Studies**

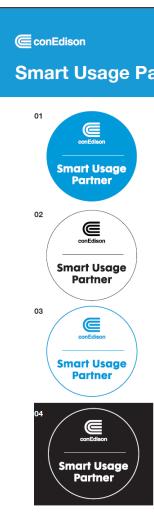
- Marketing for your company
- Resource for outreach



# **Marketing Plan**Co-branding

#### Increase customer confidence and reduce confusion

- Email materials to <u>demandresponse@coned.com</u>
  - Target audience
  - Distribution method
  - Contact information
- DR team will work with Corporate Affairs to return submitted materials within one week
- Redistribute co-branding guidelines
  - Smart Usage Partner Badge
  - Con Edison logo



#### Smart Usage Partner Badge Usage Guide

Basic Usage Guidelines:

There are four versions of the Smart Usage Partner Badge to choose from for your specific purpose.

A note: the badge on the bottom has been placed on a black square for illustrative purposes only.

#### Color/Sizing:

- · Never alter the color or content of a badge.
- It is never to exceed 3/4 of the size of your logo, or less than 1/2 of your logo.
- Always leave space around the outside edges as a border. See example below:



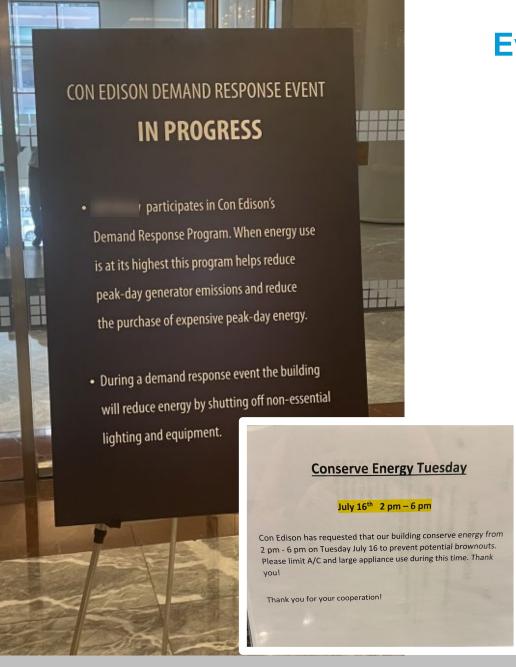
#### ID Number:

 Please include your ID number below the badge so customers can verify your status.

#### Mandatory Approval Before Usage:

Before using, please email **DemandResponse@conEd.com** for approval.





## **Event communications for Con Edison & NYISO**

#### **Communicating Con Edison Events**

 Avoid language that can scare or confuse mass market customers such as blackout/brownout language for peak shaving and test events

#### **Communicating NYISO Events**

- Differentiate between NYISO and Con Edison events to avoid confusion
- Con Edison does not have a winter Electric DR program

#### Recommendation

- Refer to co-branding guidelines when using Con Edison's name or imagery
  - Applies to marketing and mass market notification materials
- Buildings not using Con Edison's name or imagery for common area signage are encouraged to reference their Aggregator's DR program or remain brand neutral



# 2025 Awards Introduction



# Smart Usage Partner Excellence Recognition [SUPER] Awards

The Demand Response team is excited to announce a competition to support aggregators that stand out amongst their peers in helping the program grow enrollments, perform well during events, and makes a positive impact on our program.

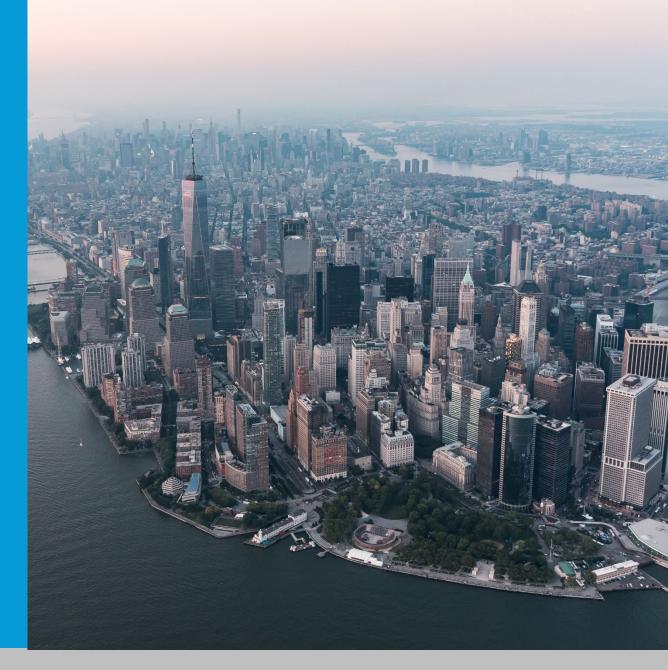
Awards will be announced during the 2026 Smart Usage Rewards Forum

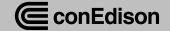
#### **2025 SUPER AWARDS**

- Innovation Award
- Aggregator of the Year
- Spotlight/Impact Award
- Rising Star
- Best YOY Growth Increase
- LMI Achiever Award
- Best Performance Factor
  - By customer type
- Load Reduction Achieved
  - By customer type



# Con Edison Electric Vehicle Incentive Programs





# Con Edison E-Mobility Programs & Initiatives Overview



# PowerReady EV Infrastructure Incentives For Widespread Access to EVs

PowerReady Light-Duty
\$613M for light-duty vehicles

## PowerReady Medium-Heavy-Duty

\$21.5M Pilot for medium and heavy-duty vehicles

PowerReady Micromobility
\$18M for e-bikes



# SmartCharge Managed Charging Incentives Integrating Charging with the Grid

SmartCharge NY
For EV Drivers

# SmartCharge Commercial For commercial charging

For commercial charging stations

#### **SmartCharge Tech**

For installing load management technology



#### Customer Education and Support Guiding the E-Mobility Transition

#### **Advisory Services**

Providing guidance in the pre-application period for understanding grid capacity and how to plan for upgrades

EV Charging cost calculator
For understanding rates

# **Connect Services**For sharing opportunities



# Innovation and Research Charting the Path to the Future

#### **Demo Projects**

NYC DOT curbside charger demonstration project to install 120 plugs

RFI seeking partners to deploy cost-effect EV charging solutions for fleets

School bus vehicle-to-grid project



# **EV Infrastructure Programs**







#### **Program Overview**

**Program Description** 

Providing funding to offset customer and utility-side costs of ensuring that a site has adequate power to install EV chargers for light-duty vehicles

\$613M

Program Dates

Start: July 2020

End: December 2025

Program Goals

**L2 Plugs:** 21,371 **DCFC Plugs:** 3,157

Resources

**Website Email** 

#### **Incentive Overview**

|               | Non-Public                          | Public                               |  |
|---------------|-------------------------------------|--------------------------------------|--|
| Level 2 Plugs | Up to 50%<br>\$5-7.5k per plug cap* | Up to 90%<br>\$9-13.5k per plug cap* |  |
| DCFC Plugs    | Up to 50%<br>\$400+ per kW cap*     | Up to 90%<br>\$720+ per kW cap*      |  |

- · Project caps can be increased based on specific criteria and characteristics
- Additional incentives are available to projects located within DACs (Disadvantaged Communities)

#### **Eligibility and Requirements**

**Con Edison** Receive, or plan to receive, service from Con Edison

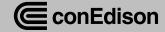
Plugs L2: Minimum of 2 plugs

DCFC: 6MW cap for 30+ plugs

Contractor Customer-side work must be completed by approved contractor

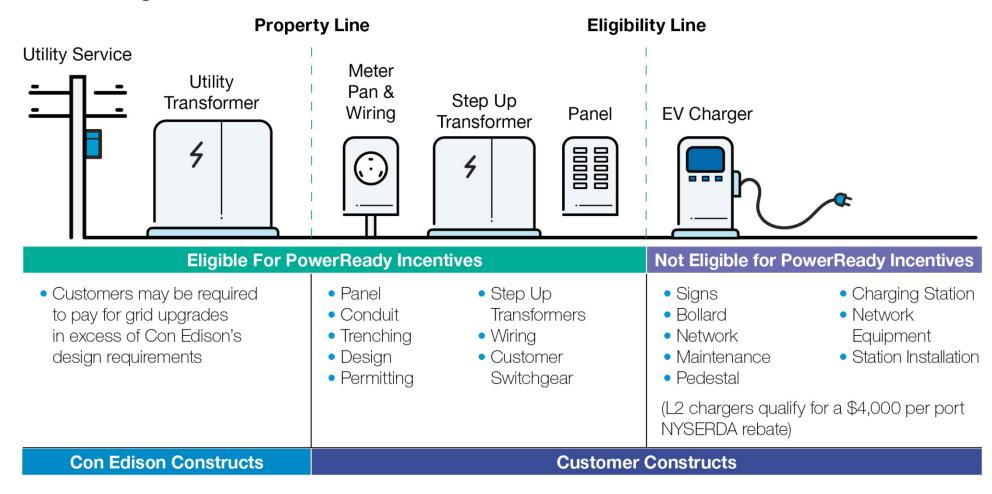
Reporting 5-year reporting requirement pulled on a quarterly basis

Technical Chargers that participate in PowerReady must comply with ISO standards and OCPP standards, see "Additional Eligibility Requirements"



### Con Edison's PowerReady Program provides incentives for utility-side and customer-side work

### What's Eligible?





### **PowerReady Program Process**

### **Application**

Submit Project Application

Preliminary Eligibility Review Submit Engineering Application Apply for Electrical Permits

Engineering Review: Service Determination Submit Customer-side Costs

Initial Incentive Determination

### **Construction**

Execute Program Agreement Initiate
Customer Side
Construction

Utility Side Construction & Energization

Schedule DOB/Muni Electrical Inspection Co

**Con Edison** 

**Participant** 

### Verification

Work Verification (Site Visit) Submit Final Engineering Documentation & Permits

Submit Final Invoices for Cost Review

Submit Usage Data Reporting Identifiers Incentive Processing & Payment

Begin Data Reporting Continued Partnership & Resources







### **Program Overview**

**Program Description** 

To encourage the development of medium- and heavy-duty charging infrastructure, we are offering incentives that can offset utility and customer-side costs for qualifying commercial sites.

Funding

\$21M

Program Dates

Available now, while funding is

available

Resources

**Website Email Application** 

### **Incentive Overview**

|                                   | Publicly<br>Accessible |                      |                                       |  |
|-----------------------------------|------------------------|----------------------|---------------------------------------|--|
| Located within, partially within, | Yes                    | Utility-side costs:  | Up to 90% of costs                    | Utility-side costs:                        |
|                                   |                        | Customer-side costs: | Up to 50% of costs<br>Or \$490/kW cap | Up to 90% of costs                         |
| or adjacent to a Disadvantaged    |                        | Utility-side costs:  | Up to 90% of costs                    | Customer-side costs:<br>Up to 50% of costs |
| Community*                        |                        | Customer-side costs: | N/A                                   | Or \$490/kW cap                            |

<sup>\*&</sup>lt;u>Disadvantaged communities</u> (DAC) are defined as communities that bear burdens of negative public health effects, environmental pollution, impacts of climate change, and possess certain socioeconomic criteria, or comprise high concentrations of low- and moderate-income households. See map to determine if your site is in a DAC zone.

### **Program Requirements**

**MHDV** 

For charging MHDV over 10,000 lbs. gross vehicle weight

Chargers

L2, DCFC, or mixed

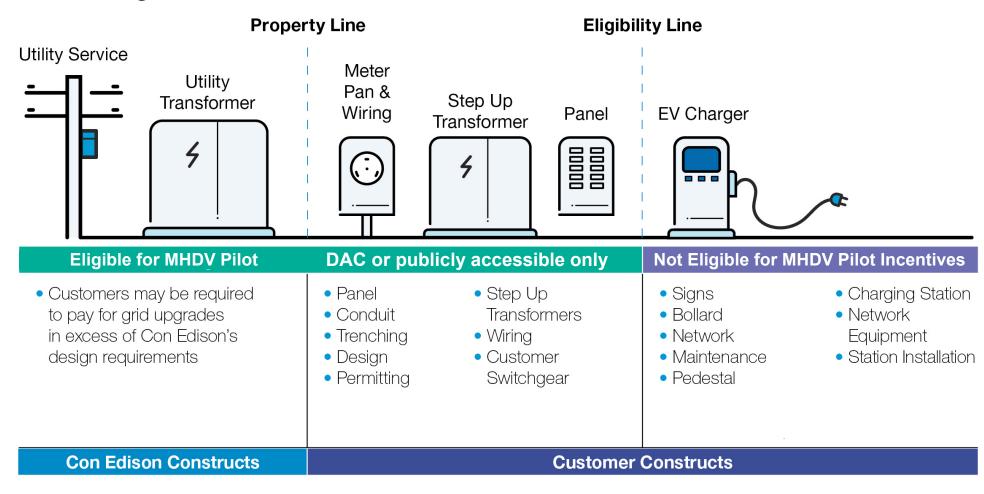
Non-Publicly Accessible Sites Must be participating in one of the following voucher programs:

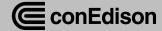
- NYSERDA Truck Voucher Incentive Program
- NYC DOT NYC Clean Trucks Program
- EPA Clean Heavy-Duty Vehicles Program
- EPA Clean School Bus Program
- NYSERDA NY School Bus Incentive Program



### Con Edison's MHD Make-Ready Pilot can provide incentives for both utility side and customer side work

### What's Eligible?









### PowerReady Micromobility Program

### **Program Overview**

**Program Description** 

As e-bikes gain popularity, safe and reliable charging becomes even more crucial. Con Edison is offering incentives to offset electric infrastructure costs associated with installing chargers for e-bikes

**Funding** 

\$18M

Program Dates

Start: November 2023

Website

coned.com/micromobility

**Email** 

dl-micromobility@coned.com

### **Incentive Overview**

| Utility-Side Costs                | Customer-Side Costs              |
|-----------------------------------|----------------------------------|
| Up to 100% of utility-side costs* | Up to 50% of customer-side costs |

### **Program Requirements**

Electric Service Must receive, or plan to receive, electric service from Con Edison

Eligible Sites

Publicly accessible and located within a Disadvantaged a Disadvantaged Community (DAC)\*\*

In or adjacent to a multiunit dwelling where 25% of the units are at or below 80% of the Area Median Income (AMI)

**Data Reporting** Quarterly basis



<sup>\*</sup>Participants may be responsible for some utility-side costs if the project is located on the curb

<sup>\*\*</sup>For more information on DAC and to view the map, visit: Disadvantaged Communities - NYSERDA

### Micromobility chargers can be categorized into two main types

### **Docking Stations**

Park e-bike & charge







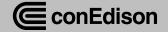
### **Battery Charging Cabinets\***

Remove battery to charge. Will require additional approvals and permits in NYC.

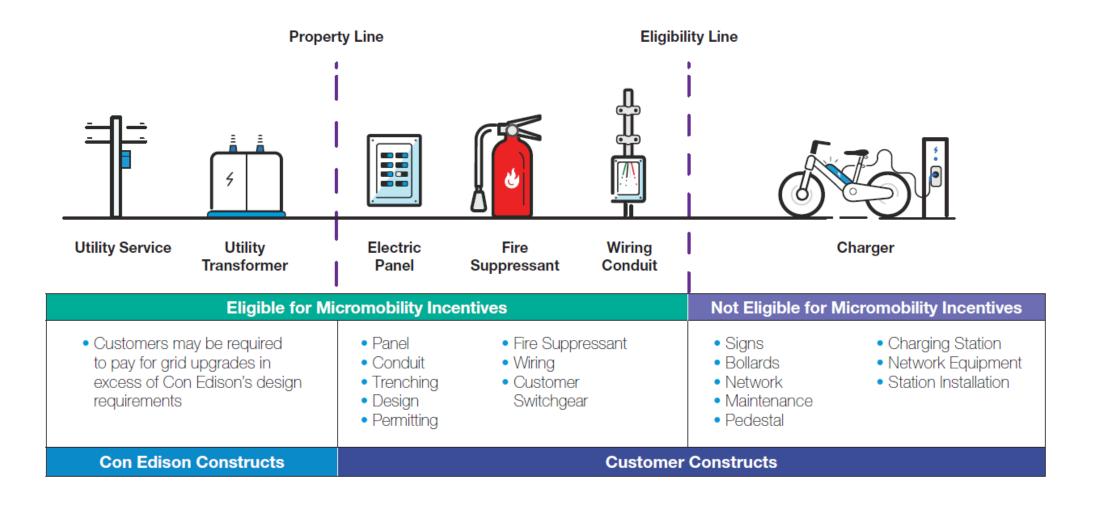


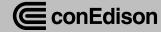






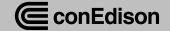
### Con Edison's Micromobility Incentive program provides incentives for both utility side and customer side work





### Managed Charging Programs









### **Program Overview**

Program Description

The program offers cash incentives to EV drivers for charging their EVs at off-peak times, which reduces stress on

the energy grid

Funding \$100M

Program Start: 2017, updated Jan 2023

Dates End: December 2025

Website https://scny.ev.energy/

Email scny@ev.energy.com

**Support No.** 419-909-6237

### **Charging Incentive Overview**

| Off-Peak Charging      |
|------------------------|
| Incentive              |
| (Year-round, baseline) |
|                        |

 \$0.10 per kWh incentive for off-peak charging: All days, year-round, between 12 AM - 8 AM

Summer Peak Avoidance Incentives (Jun 1 – Sep 30)

- \$35 per month for avoided Summer Peak Incentive: Earn per vehicle or charging station for avoiding charging throughout the whole month, weekdays 2-6PM
- Bonus for avoiding the full peak window all summer Earn an additional \$35 for avoiding peak charging during entire summer from Jun 1 – Sep 30

### **Eligibility and Requirements**

Participants Residential EV Drivers and Commercial Light-Duty Fleets

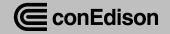
Locations Charge with any charger in New York City or Westchester

Rate Must be on standard rate (not Time-of-Use rate)

Connection Must have compatible EV telematics or charger to participate

Charging Data Must be able to provide location and energy use data

Eligible Models Currently 56 models, 5 chargers. See FAQ for latest list



# The SmartCharge program provides ease of use with mobile app and valued incentives for EV drivers

**Vendor** ev.energy

Data Telematics + Charging
Collection Station

Participant Website + Mobile app

Dashboard

Incentive

**Payout** 

PayPal or Venmo

Customer 419-909-6237 Support Email, Phone, 7 Days/week

**Eligible Models** 

56 models, 5 chargers.

New models are

continually being added.

See FAQ for latest list

| Audi                      | A5 PHEV<br>2022+                        | A7 PHEV<br>2021+            | A8 IPHEV<br>2020-21      | Q4 e-Tron 2022+             | Q5 PHEV<br>2020+        | e-Tron 2019+           |   |                    |                  |
|---------------------------|---|-----------------------------|--------------------------|-----------------------------|-------------------------|------------------------|---|--------------------|------------------|
| BMW                       | 3-series<br>PHEV 2017+                  | 5-series<br>PHEV 2017+      | 7-series<br>PHEV 2017+   | i3 (+REX) 2017-<br>2021     | i4 2022+                | i8 2017-2020           | iX 2021+                                | X3 PHEV<br>2020-21 | X5 PHEV<br>2017+ |
| Cadillac                  | CT6 PHEV<br>2017-18                     | ELR 2016-17                 | Lyriq 2023+              |                             |                         |                        |   |                    |                  |
| Chevrolet                 | Bolt (incl.<br>EUV) 2017+               | Volt 2017-19                |                          |                             |                         |                        |   |                    |                  |
| Chrysler                  | Pacifica<br>Hybrid 2017+                |                             |                          |                             |                         |                        |   |                    |                  |
| Hyundai                   | IONIQ5<br>2022+                         | IONIQ BEV<br>2017-21        | IONIQ PHEV<br>2018+      | Kona 2019+                  | SantaFe PHEV 2022+      | Sonata PHEV<br>2017-19 | Tucson PHEV<br>2022+                    |                    |                  |
| Jeep                      | *Grand<br>Cherokee<br>4xe<br>2022+ BETA | *Wrangler 4xe<br>2021+ BETA |                          |                             |                         |                        |   |                    |                  |
| Kia                       | e-Niro 2019+                            | EV6 2022+                   | Optima PHEV<br>2017-2020 | Niro PHEV 2018-<br>19       | Sorrento PHEV 2022+     | Soul BEV<br>2017-2020  |   |                    |                  |
| Lexus                     | RZ 450e<br>2023+                        |                             |                          |                             |                         |                        |   |                    |                  |
| Lincoln                   | Aviator<br>2020+                        | Corsair 2021+               |                          |                             |                         |                        |   |                    |                  |
| Mercedes-<br>Benz         | EQB 2022+                               | EQC 2022+                   | EQE 2023+                | EQS 2022+                   |                         |                        |   |                    |                  |
| Mini                      | SE<br>Countryman<br>2018+               | SE Hardtop<br>2020+         |                          |                             |                         |                        |   |                    |                  |
| Rivian                    | R1S 2022+                               | R1T 2022+                   |                          |                             |                         |                        |   |                    |                  |
| Tesla                     | Model 3<br>2017+                        | Model S<br>2012+            | Model X<br>2016+         | Model Y 2020+               |                         |                        |   |                    |                  |
| Toyota                    | bZ4x XLE<br>2023+                       | bZ4x Limited<br>2023+       | **Prius<br>2022+ BETA    | **Prius Prime<br>2022+ BETA | Rav4 Prime<br>XSE 2023+ | Rav4 Prime<br>SE 2023+ | Rav4 Prime XS<br>Premium Audio<br>2021+ |                    |                  |
| Volvo                     | S90 PHEV<br>2018-2021                   | S60 PHEV<br>2019-2021       | XC60 PHEV<br>2018-2021   | XC90 PHEV<br>2016-2022      |                         |                        |   |                    |                  |
| Volkswagen                | ID.4 2021+                              |                             |                          |                             |                         |                        |   |                    |                  |
| Compatible<br>EV Chargers | ChargePoint<br>Home Flex                | Enel X<br>JuiceBox          | Wallbox Pulsar<br>Plus   | Emporia EV<br>Charger BETA  |                         |                        |   |                    |                  |



### How EV Drivers benefit from joining SmartCharge New York

Con Edison's SmartCharge New York program provides both economic and environmental benefits for shifting to off-peak charging



**Financial incentives:** Earn cash by charging overnight and off peak, off-setting your charging cost



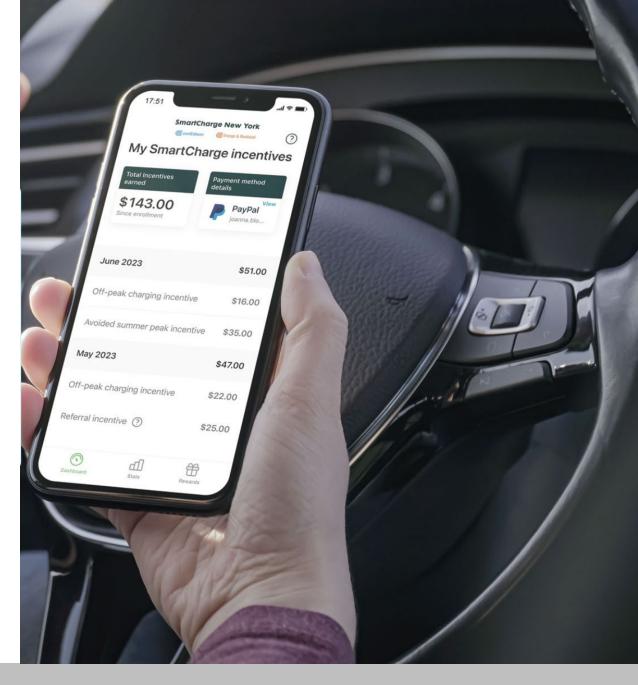
**Environmental impact:** Reduce the demand on the grid during peak times, promoting grid resiliency and supporting the grid of the future that meets the need of NY's clean energy targets



**Referral bonus:** Gain additional earnings by referring other EV owners to the program



**Set it and forget it:** Once you have connected your vehicle or charger, incentives are automatically calculated and paid out monthly

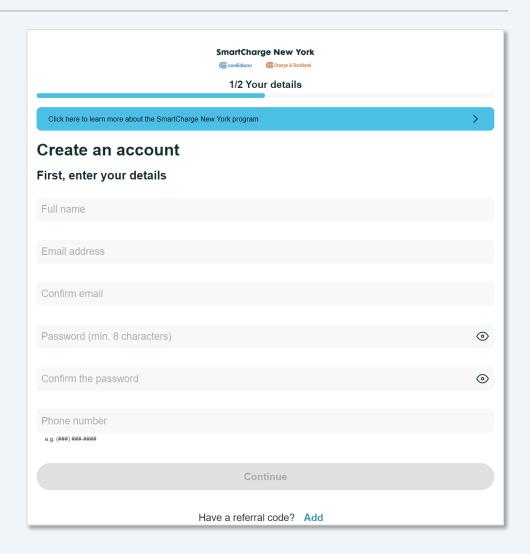




### It only take three minutes to enroll

HOW TO ENROLL

- 1. Sign up at <a href="https://scny.ev.energy">https://scny.ev.energy</a>
- Create an account: Enter your details (Name, Email, Primary Charging Address, etc)
- 3. Enroll your vehicle
- 4. Connected to your dashboard via car login credentials or charger login credentials to connect to software API









### **SmartCharge Commercial**

### **Program Overview**

**Program Description** 

The program offers a predictable cash incentive revenue stream for charging during off-peak periods and

overnight

**Funding** 

\$239M

Program Dates

Start: January 2024

Resources

Website **Email** 

### **Charging Incentive Overview**

The more you shift to overnight and off network peak, the more you earn

|  |                               |  |  | L2 Charger   | DCFC Charger  |  |
|--|-------------------------------|--|--|--|---|--|
| ਬੱਚ Earn incentives <b>all days,</b> year-round for charging overnight |                               |  | and the second s | \$0.03 per kWh earned while charging from 12 AM – 8 AM   |   |  |
|  | Earn incentives during 4-hour |  | Private  | <ul><li>\$10 per kW avoided from Jun – Sep</li><li>\$2 per kW avoided from Oct – May</li></ul> |   |  |
|  | Peak Avoidance                | network peak window with every kW avoided relative to nameplate capacity | Public   | \$17 per kW avoided from Jun – Sep \$6 per kW avoided from Oct – May                           | \$20-26 per kW avoided from Jun - Sep \$8 per kW avoided from Oct – May |  |

### Requirements

**Con Edison** Receive, or plan to receive service from

Con Edison

Charger Ownership Show proof of ownership/operating agreement of chargers or provide an application and data management

authorization letter

**Eligible** Rates

SC8 I, II, III; SC 9 I, II, III; SC12 I, II, or III billed for both energy and demand; SC13

Rate I; PASNY Rate I or II

**Charger Data** 

Provide 15-minute interval data

### **Eligible Stations**

- Public station
- Workplace
- Light-duty, mediumduty, heavy-duty fleets
- Multifamily housing
- Industrial locations



# Con Edison's Charging Calculator will help you understand your future electricity costs

### **Description**

A web tool designed to help you understand the potential electric costs associated with EV charging and the best rate for you, as well as how our operating cost relief programs can benefit you

Directions are included on the web tool. You can also reach out the advisory services team to help you navigate the web tool.

Website: <a href="mailto:charging.coned.com">charging.coned.com</a>





### The more you shift off network peak, the more you earn Standard(Private) Peak Avoidance ~Incentives

|   | Charging Sta                            | ation Size and As                      | sociated Stand                           | ard Offering Ann                         | ual Incentive <sup>2</sup>               |  |  |  |  |
|---|---|--|--|--|--|--|--|--|--|
| % of nameplate                                | Total kW based on nameplate capacity    |  |  |  |  |  |  |  |  |
| capacity <u>reduced</u><br>during 4-hour peak | 100 kW                                  | 500 kW                                 | 1000 kW                                  | 1500 kW                                  | 2000 kW                                  |  |  |  |  |
| window <sup>1</sup>                           | Approximate # of L2 or DCFC Chargers    |  |  |  |  |  |  |  |  |
|   | ~ 14 L2 Chargers OR<br>~1 DCFC Chargers | ~70 L2 Chargers OR<br>~5 DCFC Chargers | ~140 L2 Chargers OR<br>~10 DCFC Chargers | ~210 L2 Chargers OR<br>~15 DCFC Chargers | ~280 L2 Chargers OR<br>~20 DCFC Chargers |  |  |  |  |
| 100%  | \$5,600/yr                              | \$28,000/yr                            | \$56,000/yr                              | \$84,000/yr                              | \$112,000/yr                             |  |  |  |  |
| 75%   | \$4,200/yr                              | \$21,000/yr                            | \$42,000/yr                              | \$63,000/yr                              | \$84,000/yr                              |  |  |  |  |
| 50%   | \$2,800/yr                              | \$14,000/yr                            | \$28,000/yr                              | \$42,000/yr                              | \$56,000/yr                              |  |  |  |  |
| 25%   | \$1,400/yr                              | \$7,000/yr                             | \$14,000/yr                              | \$21,000/yr                              | \$28,000/yr                              |  |  |  |  |
| 0%  | \$0/yr                                  | \$0/yr                                 | \$0/yr                                   | \$0/yr                                   | \$0/yr                                   |  |  |  |  |

<sup>1.</sup> See appendix for peak window by network

You can earn more with \$0.03/kWh for overnight charging!



<sup>2.</sup> Assuming 7.2 kW for L2 charger and 100 kW for DCFC charger





### **Program Overview**

**Program Description** 

Providing funding to offset costs of load management systems and battery storage to enable a site to balance and shift EV charging load

Funding

~\$6M

**Program Dates** 

Program Launch: Oct

18,2024, 2024

Website

coned.com/smartchargeted

<u>h</u>

**Email** 

<u>dl-</u>

SCTApplications@coned.cor

### **Incentive Overview**

| Technology Segments    | Tier 1: Enrollment to SCC | Tier 2: Enrollment to DCR* |
|------------------------|---------------------------|----------------------------|
| Load control software  | Up to 90%                 | Up to 45%                  |
| Battery storage        | Up to 60%                 | Up to 30%                  |
| Load limiting hardware | Up to 60%                 | Up to 30%                  |

NOTE: Tier 2 includes participants enrolled in SCC & DCR

### **Eligibility and Requirements**

**Con Edison** 

Receive, or plan to receive, service from Con Edison

Participants Requirement Participants are required to be enrolled in one of following:

- SmartCharge Commercial or
- Demand Charge Rebate program

**Site Eligibility** 

New and existing sites are eligible, technology adopted post

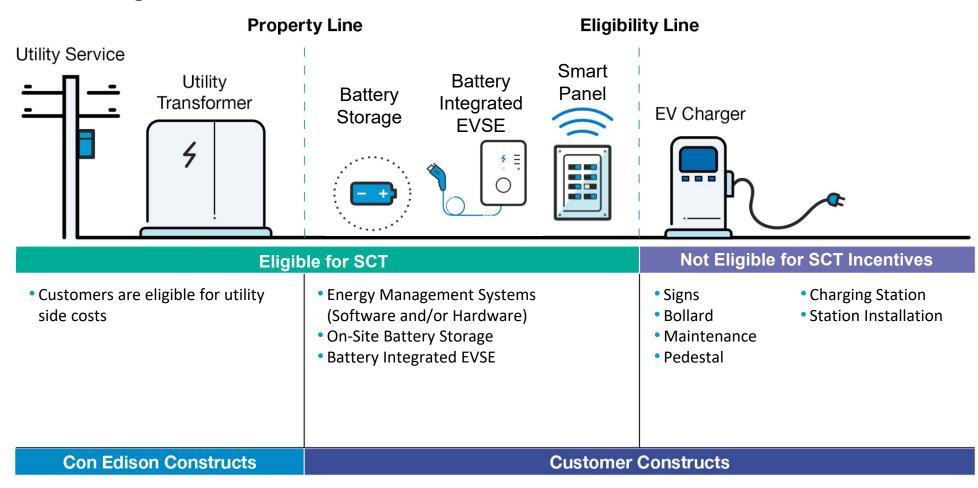
Order (August 19, 2024)

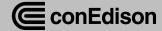
\*Novel technologies can be submitted for review for potential eligibility



### SmartCharge Tech can provide incentives for both utility side and customer side work

### What's Eligible?

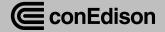




### **SmartCharge Tech Technology List**

Novel technologies can be submitted for review for potential eligibility. See <a href="https://jointutilitiesofny.org/ev/lmtip">https://jointutilitiesofny.org/ev/lmtip</a> for latest details

| Technology                               | Eligible Costs  | Minimum Capabilities  | Technology Types            | Required Certifications  |
|--|---|---|-----------------------------|--|
| Load<br>Management<br>Software           | Up to five years of software costs that provides active load management for EV charging stations  | Manage the charging of all EVSE included in the application   | All Software                | <ul><li>NEC 625.42</li><li>OCPP conformance</li><li>Open ADR conformance</li></ul> |
|  |   |   | Storage Applications        | • Modbus   |
| Load                                     | Equipment with load-limiting functionality to   | Manage the charging of all EVSE included  | All Hardware                | • NEC750   |
| Management<br>Hardware                   | EV charging stations, without energy storage.   | in the application  | Control Panels              | • UL916  |
| narawaro -                               | Examples: power cabinets, switches to enable power sharing, load monitoring, communications, or safety hardware   |   | Power Control<br>Systems    | • UL3141   |
|  |   |   | Inverters & Converters      | • UL 62109   |
| On-Site<br>Energy<br>Storage             | Behind-the-meter battery energy storage systems that support EV charging stations.  Example Use cases: to minimize demand charges, avoiding disruption to power, and delivering the maximum capacity to chargers using power sharing at a site. | <ul> <li>Meet utility requirements for sizing<br/>(discharging the minimum power to the<br/>minimum number of plugs simultaneously)</li> <li>Min of 70% round-trip efficiency maintained</li> <li>Connected to the grid</li> <li>10+ year manufacturer warranty for system</li> </ul> | All Storage<br>Applications | • NEC 750<br>• UL1973<br>• UL9540  |
| Energy<br>Storage-<br>Integrated<br>EVSE | EV charging station and ports are not eligible, but incentives are available for the incremental price of the energy storage component of battery-integrated EV chargers.   | <ul> <li>Meet utility requirements for sizing<br/>(discharging the minimum power to the<br/>minimum number of plugs simultaneously)</li> <li>Min of 70% round-trip efficiency maintained</li> <li>Connected to the grid</li> <li>10+ year manufacturer warranty for system</li> </ul> | All Storage<br>Applications | • NEC 750<br>• UL1973<br>• UL9540  |

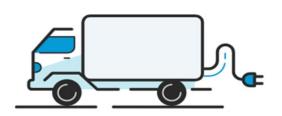


### Con Edison Resources



### Con Edison Advisory Services available to provide guidance during electrification process

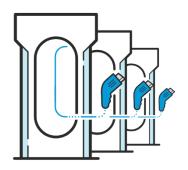
Con Edison has developed an EV Advisory Service to help you understand the grid capacity where you operate, how to plan for any upgrades that may be needed, and what electric rates may be best for you. You should engage with advisory services if you are:



A Light, Medium, Heavy Duty Fleet Operator



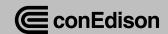
A Developer unsure of where to site your next project



Interested in installing a charging hub



Unsure of where to start on your EV charging journey!

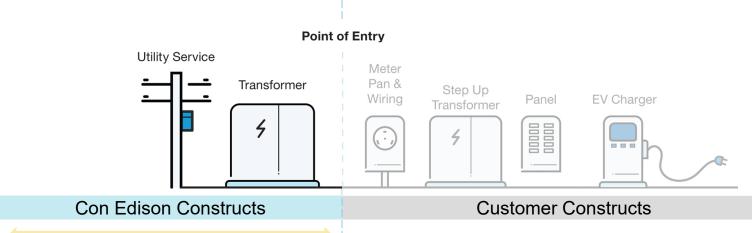


# A Site Assessment provides a preliminary look at utility-side upgrades needed to support your EV project

### Results

- Whether an existing service is expected to be adequate to support a proposed EV load
- The type and magnitude of utility-side work that may be required
- General timeline to expect for utility-side work if needed

A site assessment is not an authorization to install chargers or begin construction. Results are not guaranteed and do not replace a formal service application



Site Assessment

### **Site Assessment Process**



 Customer submits a request form with EV load details and a Letter of Authorization if applicable



Advisory team performs a Site Assessment within two weeks or less



Results are shared with customer. Advisory is available to explain results and next steps



## The *Electrification*Capacity Map is a self-serve tool that indicates grid capacity

#### What it shows

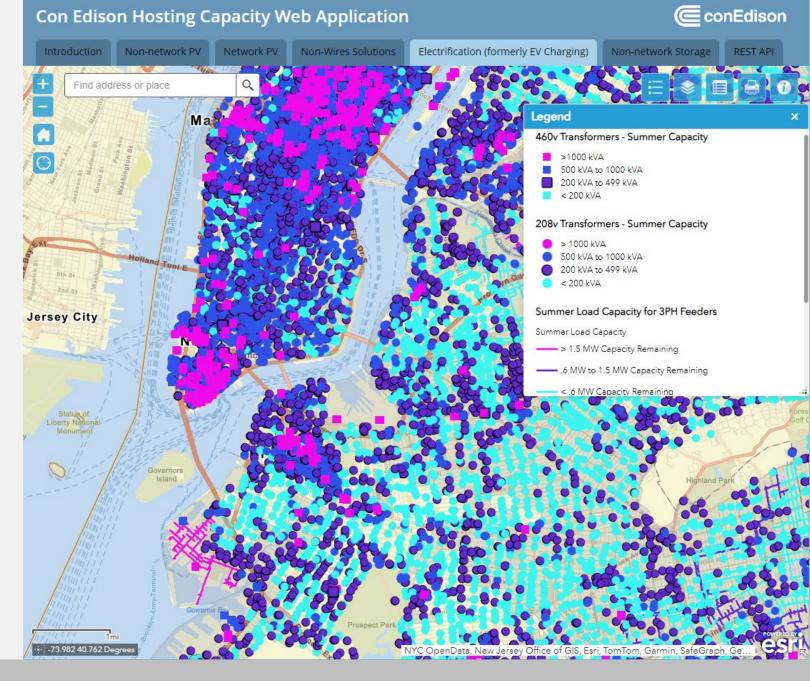
- Potential new load serving capacity of Con Edison transformers and overhead lines
- Disadvantaged Community Designated areas

#### What it doesn't show

- Site-specific conditions and equipment
- Ongoing or upcoming projects that could affect system demand

The data is informational and does not replace the utility engineering studies required in the customer application process

Website: Link





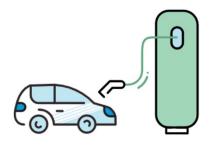
### **Program Resources**

| Resource                               | Details  |
|--|--|
| ConEdison PowerReady Website           | Incentive website including program information and resources.             |
| PowerReady FAQs                        | Program Frequently Asked Questions.  |
| Capacity Map/DAC Map                   | Look up your address on Con<br>Edison capacity map.                        |
| Register – PowerReady Program Portal   | Register for the PowerReady<br>Program Portal.                             |
| Apply Now – PowerReady Program  Portal | Apply for the PowerReady Program Portal.                                   |
| PowerReady Program Portal Directions   | Step by step directions to apply to the program.                           |
| Approved Contractor List               | List of charger installers approved to participate in PowerReady.          |
| Participant Guide                      | Includes program specifics, such as eligibility criteria and requirements. |
| EV Charging Cost Calculator            | EV Charging cost calculator to determine bill impacts of charging.         |
| EV Rates Webinar Replay                | Video reviewing rate options for EV developers and customers.              |
| EVMRP@coned.com                        | Reach out with any program questions or to start your project.             |

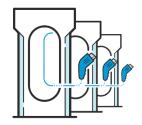
### • Lead the Charge!



Forecasts indicate EVs will be responsible for 1/3rd of all car sales by 2025



EV Drivers save over \$500 and 72 lbs of CO2 on average a year vs. gas drivers



Studies have shown EV charging stations at commercial sites increased average EV driver dwell time by 50 minutes



## Green Button Connect



### **Green Button Overview**

#### Standard Background

Based on the ESPI data standard released by the North American Energy Standards Board (NAESB) in Fall 2011.

#### National data-sharing standard

Launched in 2012 as a national data-sharing standard.

#### Green Button Alliance formation

Green Button Allaince is formed in 2015 to help utilities develop green button platforms.

#### Customer Benefits

Provides customers with easy access to their energy usage data in formats that are both consumer-friendly and computer-friendly.

#### Components of ESPI

- XML Format: A common XML format for energy usage information.
- Data Exchange Protocol: Allows automatic transfer of data from a utility to a third party, based on customer authorization.



### **Green Button Offerings**



### **Connect My Data**

Provides the ability to automatically send your energy usage data from your utility company to a third-party application of your choice.



### **Download My Data**

Customers login to their utility account and can simply download your energy usage data directly from your utility company.



### **Connect My Data | UX**

- "Connect My Data" is an option customers can use to authorize data sharing with third-parties.
- Customers can share:
  - Billing Data
  - Energy Usage
  - Retail Customer
- Available for AMI and legacy metered customers
- Available for Electric and Gas Services
- Available for CECONY and O&R customers

Save Energy & Money Overview Billing & Usage Manage My Account **Energy Usage** Energy Use History Compare Your Usage ESTIMATE MY ENERGY USAGE Energy Costs Energy Use Similar Homes Nov 2016 - Oct 2017 - Weather (\*F) Costs Green Button
Download my data Use the Green Button to download and analyze up to 13 months of your personal energy use data. Your data is strictly for your personal use, and we will not share it without your permission. You can use Green Button to provide developers and third parties your energy data in an XML spreadsheet file if you choose. Share My Data Share your usage data with third-party applications designed to help you understand your energy consumption. You can

Connect My Data



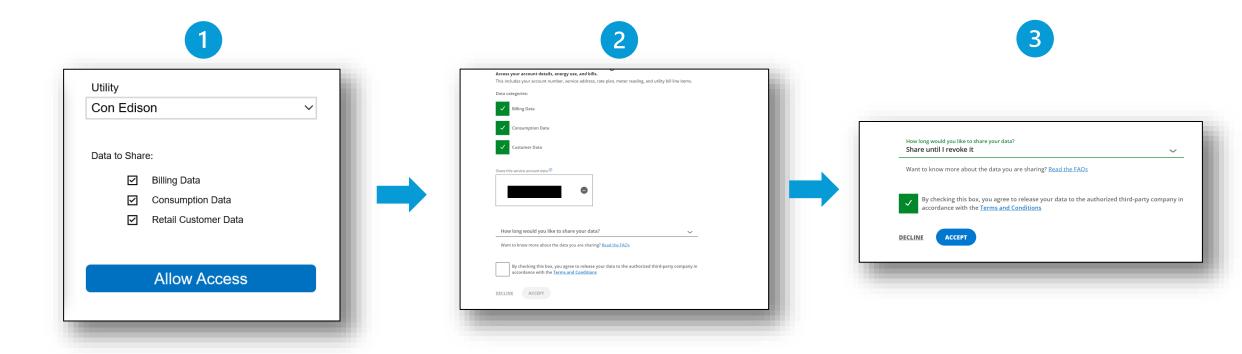
### **Green Button Connect | Data Availability**

- Meter Number
- Energy (kWh, net kWh,ccf)
  - Commercial
  - Residential
- Reactive Power (kVAR)
- Total Electric Utility Bill (Usage & Cost)
- Total Gas Utility Bill (Usage & Cost)
- ICAP Tag
- Billing History
- Retail Customer Data

| Customer Category                                 | Usage Data Available |
|---|----------------------|
| Electric Commercial Customers with AMI<br>Meters  | 5-minute intervals   |
| Electric Residential Customers with AMI<br>Meters | 15-minute intervals  |
| All Gas Customers with AMI Meters                 | 1-hour intervals     |
| All customers with Non-interval Meters            | Monthly              |



### **Connect My Data | Authorization Flow**

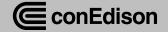


**Select Scope from Third-Party website** 

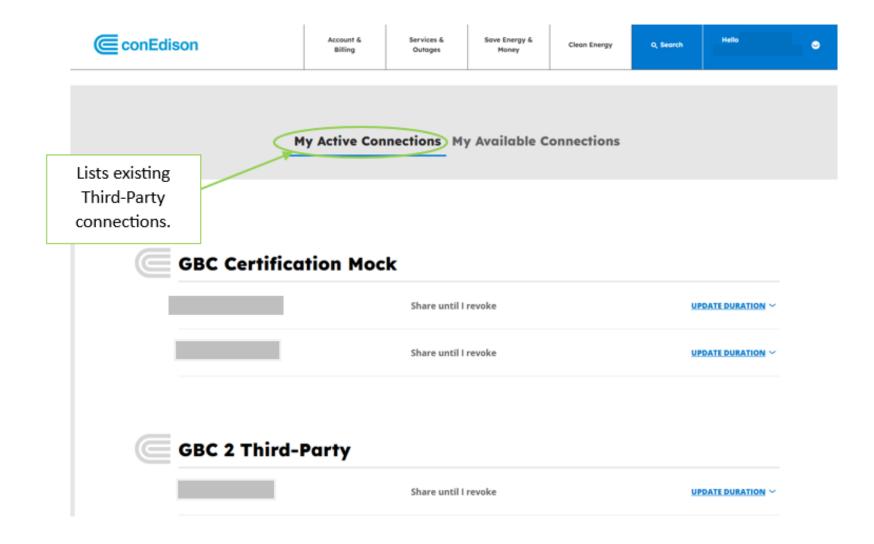
#### **Select Account & Authorization Duration**

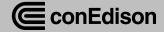
- Indefinite (until revoked)
- Specific Period
- One-Time (24 Hours)

**Complete Authorization** 

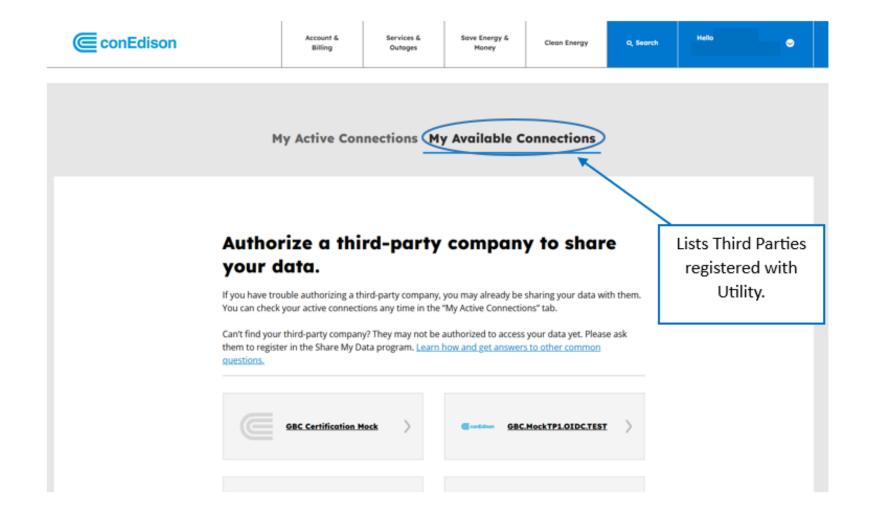


### **Connect My Data | Authorization Management**





### **Connect My Data | Authorization Management**

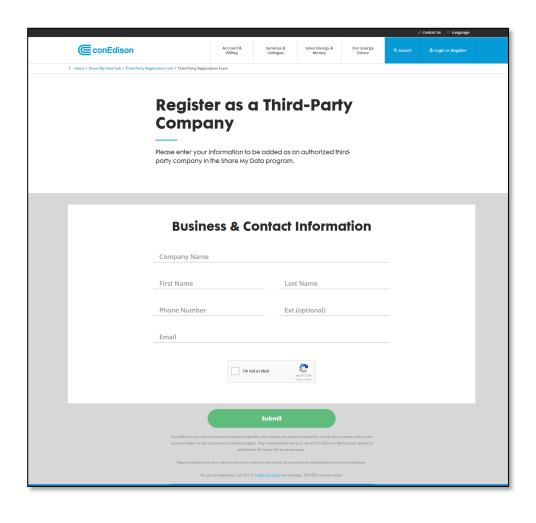


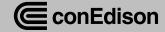


### **Connect My Data | Registration & Onboarding**

### Third-Party Registration & Technical Onboarding

- Submit the online registration form, Coned.com/ShareMyData
- Complete the Data Security Agreement and Cyber Security Self-Attestation
- 3. Technical Onboarding
- 4. Once completed Third Party will be:
  - Listed for customers to see as a Third-Party option in My Account
  - Ready to receive customer authorizations and approved data





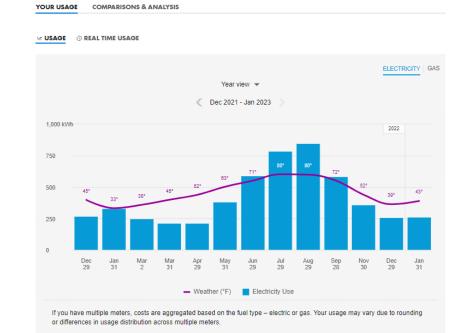
## Green Button Download



### **Download My Data | UX**

- Customers can access their Billing and Usage data options via My Account.
- They can navigate to the Usage Trends:
  - See usage visualization
  - Download Energy Usage & Billing Data
- Customer's can download their data in either CSV and XML formats.

#### **Usage Trends**





#### Green Button Download

Use Green Button Download My Data to download and analyze up to one year of your past energy use data. Your data is for your personal use, and we will not share it without your permission. You can use Green Button Download My Data to provide third parties with your energy data in a CSV or XML spreadsheet file if you choose.



#### **Share My Data**

Share your usage data with third-party applications designed to help you understand your energy consumption. You can authorize and manage all of your third-party connections in one convenient place.

MANAGE MY DATA SHARING



### Questions?

Contact us at ShareMyData@coned.com



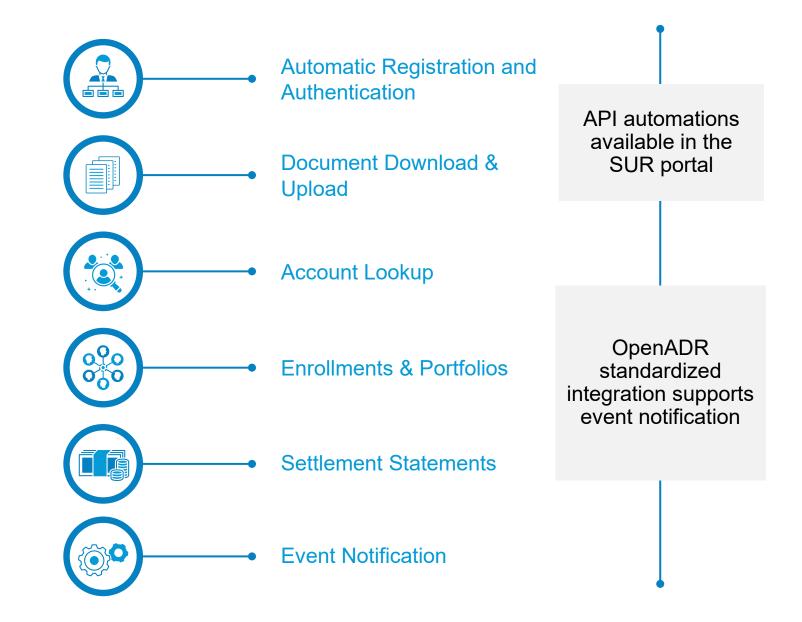
## Break 15 minutes



# API Integration With the Smart Usage Rewards Portal



# Using APIs to Improve the Stakeholder Experience







Smart Usage Rewards Portal

My Settings

Manage Accounts

⟨ My Settings / API Access Password Setup

- Please reach out to <u>demandresponse@coned.com</u> to request API access.
- Once logged into the DR Portal, visit the following page to enable API access and configure credentials:

My Settings > API Access Password Setup

- Use credentials to retrieve an access token, can now be used to execute API calls
- Schema guide shared by DR Team, upon access request



To access API's fill out the below. If your API access is disabled you will need to enable it and create a new password.

API Schema can be downloaded here

User Name amandeepsingh.eng@gmail.com

Status Disabled

**Enable API Access** 

OFF

New Password

Confirm New Password

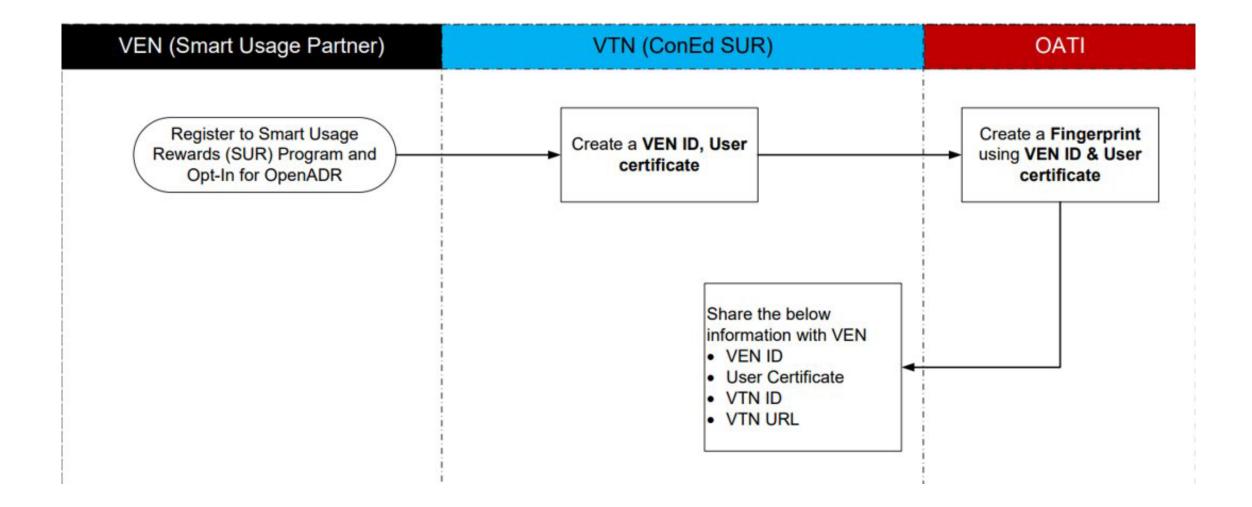
- 1. Password length: minimum 8 characters and maximum 30 characters.
- 2. Must contain all four character types:
- Lower case letters: a-z
- Upper case letters: A-Z
- Numbers: 0-9
- Special characters: `~!@\$%^() +-=[]{};;,/<>?
- 3. The following special characters cannot be used: space, single quote ('), double quote ("), pound sign (#), asterisk (\*), a

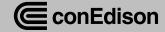
**CLEAR** 

SUBMIT



#### **OpenADR Integration**

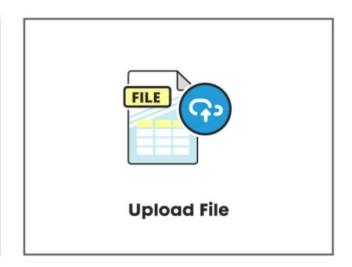




# **Customer Enrollments**

#### you want to enroll electric customers?

ering your customers' information by uploading a CSV/XLS/XLSX file or copying directly from Excel.



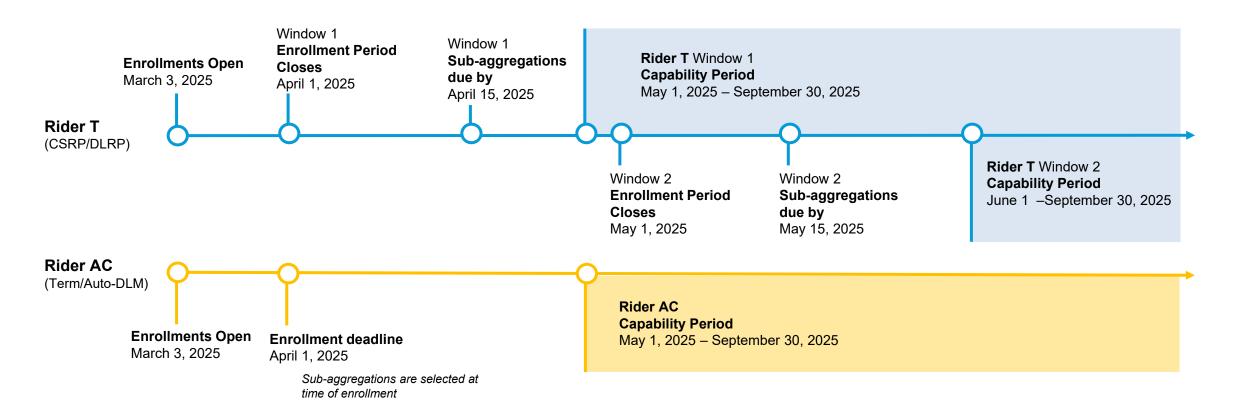


*ENROLLMENT SUMMARY* 



#### **Enrollment Timeline**

Aggregators/Direct Enrollees must submit a <u>DR Application</u> and supporting documents before they will be allowed to enroll customers in the Rider T program

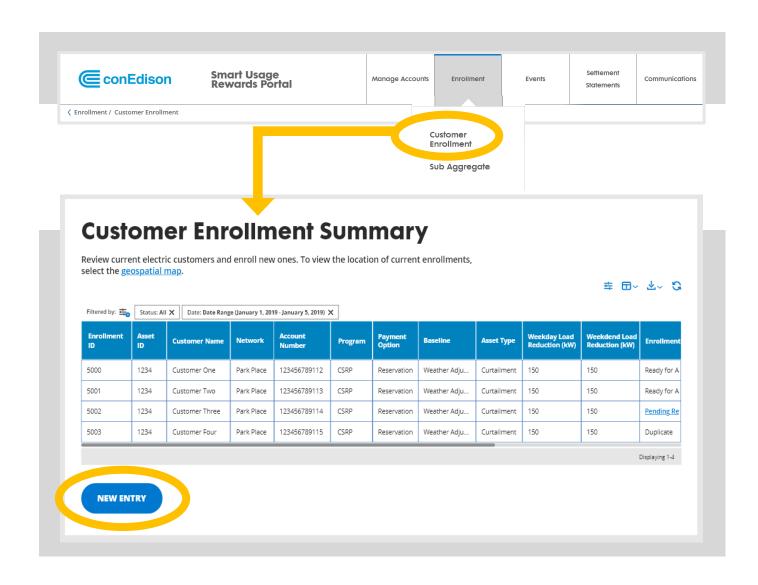




#### **How to Enroll**

 Click on Enroll a Customer on the main page or hover over the Enrollment tab and select Customer Enrollment from the dropdown menu

On the Customer Enrollment
 Summary page, select New
 Entry on the bottom left corner of the page





#### **Three Ways to Enroll**



Smart Usage Rewards Portal

Manage Accounts

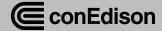
Enrollment

Event

Settlement Statements

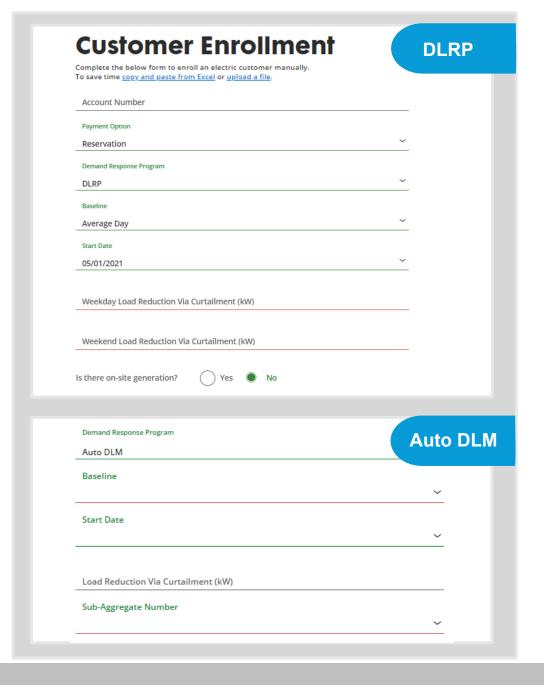
Communications

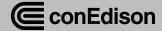
 ✓ Enrollment / Customer Enrollment Summary / Customer Enrollment Entry How do you want to enroll electric customers? Save time entering your customers' information by uploading a CSV/XLS/XLSX file or copying directly from Excel. 3 **Manual Enrollment Upload File Copy from Excel** *<* **ENROLLMENT SUMMARY** 



#### **Manual Enrollment**

- When enrolling manually, the page on the right will be displayed
- 'Account Number' and 'Load Reduction Via Curtailment (kW)' will need to be entered manually
- All other fields will provide a dropdown to choose from
- Changes to display based on selections:
  - If there are DERs being used, additional fields will be displayed and 'Load Reduction Via Generation' will need to be provided
  - For the DLRP program, separate values need to be specified for weekdays and weekends
  - For Auto-DLM or Term-DLM programs, there will also be a field for sub-aggregation number



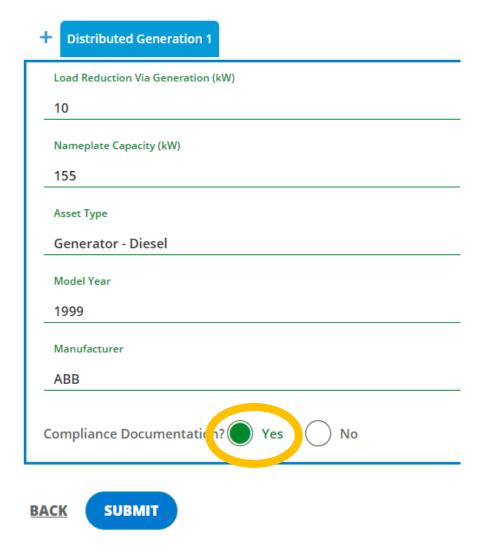


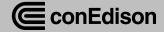
#### **On Site Generation**

 If distributed generation resources are part of your load reduction plan, select "Yes" for " Is there on-site generation?"

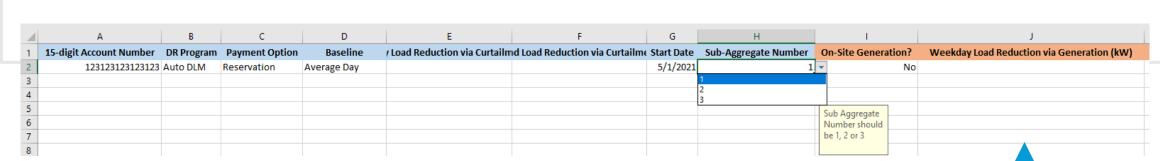


- Add the required details for your on-site generation.
- Compliance documentation is required. If you need documentation select "Yes" for the prompt "Compliance Documentation?". If you require documentation and select "No", the enrollment will fail.
- See section 3.7 of the <u>SUR Program Guidelines</u> for information on generator compliance documentation

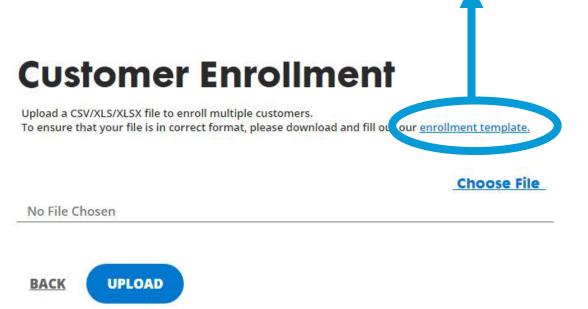


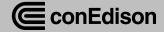


#### **Enrollment: Uploading a File**



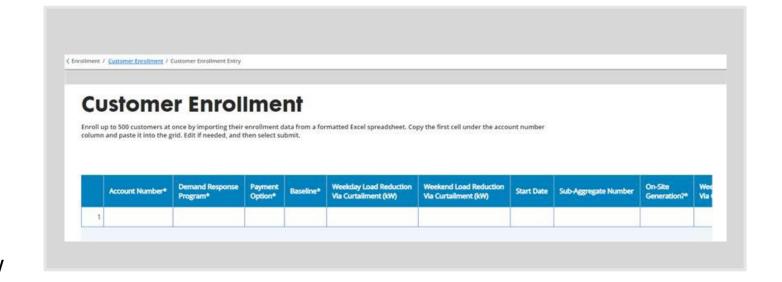
- When uploading a file, there is an enrollment template link that opens an excel file where customer information can be placed
- Once that file is populated and saved locally, select Choose File, then you are ready to Upload

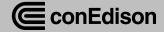




#### **Enrollment: Copying from Excel**

- When copying from excel, a series of headers will be displayed
- A field can be clicked to be populated one at a time, or copying and pasting a row in excel will populate the entire row in the portal





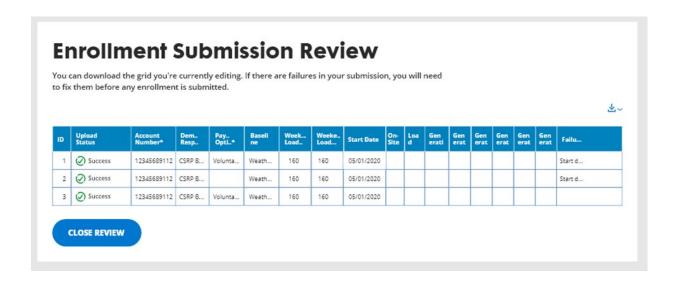
#### **Enrollments: Submission Review**

After submitting enrollments, if there are errors from uploading a file or copying from excel, there will be an additional step before submission

|   | Upload<br>Status | Account<br>Number* | Demand Response Program*   | Payment<br>Option* | Baseline*   | Weekday Load Redu<br>Via Curtailment (kW) | Weekend Load Redu<br>Via Curtailment (kW) | Start Date |
|---|------------------|--------------------|----------------------------|--------------------|-------------|---|---|------------|
| 1 | ① Error: Failure | 2905452000         | Z_CSRP_Regression_February | Reservation        | Average Day | Curtailment                               | 10  | 02/17/2025 |
| 2 | <u> </u>         | 24772120002        | Z_CSRP_Regression_February | Reservation        | Average Day | Curtailment                               | 10  | 02/17/2025 |
| 3 | <u> </u>         | 27508320002        | Z_CSRP_Regression_February | Reservation        | Average Day | Curtailment                               | 10  | 02/17/2025 |
| 4 | <u> </u>         | 70858540001        | Z_CSRP_Regression_February | Reservation        | Average Day | Curtailment                               | 10  | 02/17/2025 |
| 5 | <u> </u>         | 41605440001        | Z_CSRP_Regression_February | Reservation        | Average Day | Curtailment                               | 10  | 02/17/2025 |
| 6 | <u> </u>         | 41605440001        | Z_CSRP_Regression_February | Reservation        | Average Day | Curtailment                               | 10  | 02/17/2025 |

New: "Re-submit" status in Yellow

If all enrollments are accepted, they will automatically be submitted, and upload status will read 'Success'





#### **Enrollment Statuses**

|                   | Status  | Meaning Meaning   |  |  |  |  |  |  |  |
|-------------------|---|---|--|--|--|--|--|--|--|
|                   | Pending  When an enrollment is submitted, the DR Portal will initially set the enrollment status to pending. T then run enrollment validation rules and return one of the statuses listed below               |   |  |  |  |  |  |  |  |
| Require Attention | Documentation Required These enrollments have a compliance requirement and additional documents (Permit, PE Letter, supporting documents etc.) should be uploaded by the aggregator                           |   |  |  |  |  |  |  |  |
|                   | Pending Review  | These enrollments have failed one or more enrollment validation checks. The pature of the failed validation checks are explained in the hyperlink provided with the status.  Please Note: |  |  |  |  |  |  |  |
|                   | Duplicate   | Enrollments marked as duplicates because another aggregator has enrolled Program.  DR   |  |  |  |  |  |  |  |
|                   | Rejected  | These enrollments were rejected due to incorrect information or not meeting cannot be   |  |  |  |  |  |  |  |
| All Clear         | Ready for Approval  | These enrollments have passed all validation checks and are ready for approach canceled after   |  |  |  |  |  |  |  |
|                   | Approved  | These enrollments are approved by Con Edison for the DR program for whice they are active!  |  |  |  |  |  |  |  |
|                   | Active  | Approved enrollments are moved to active status during the DR program capability Lord.  |  |  |  |  |  |  |  |
| Canceled          | Cancellation Requested A request has been submitted by the aggregator to cancel this enrollment   |   |  |  |  |  |  |  |  |
|                   | Cancelled Enrollments that have been cancelled by aggregator or updated to cancelled by Con Edison. Cancelled enrolled are not eligible for DR program participation during the DR program capability period. |   |  |  |  |  |  |  |  |
| Ended             | Final   | ConEd account is no longer active.  |  |  |  |  |  |  |  |
| Enc               | Completed   | Active enrollments move to completed at the end of the DR program capability period.  |  |  |  |  |  |  |  |



#### **On Site Generation (How to Upload)**

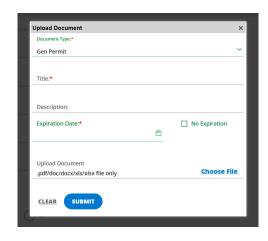
#### **Customer Enrollment Summary**

Review current electric customers and enroll new ones. To view the location of current enrollments, select the <u>geospatial map</u>.



1. To upload compliance documentation, navigate to your customer enrollment summary.

 Upload required documentation with a title and description



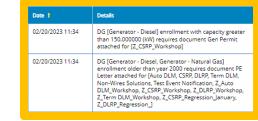


2. After filtering by "Status –Documentation Required, select &

double click the Enrollment ID on your desired enrollment to open

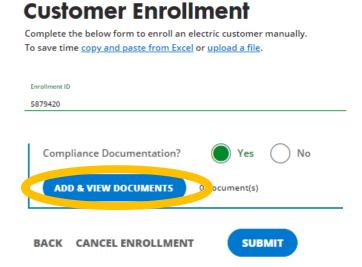
individual customer enrollment information.

Filtered By: The Status Documentation Required X Date: Current Year X



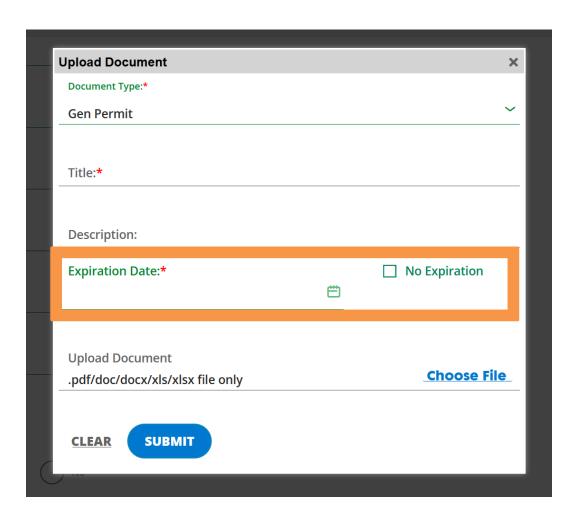
Did You Know? You can also click on the "Enrollment Status" hyperlink to see details of the documentation required.

3. Scroll down to the bottom of the Customer Enrollment display and click on "Add & View documents".





#### **Generator Permit – Expiration Date**

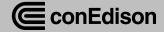




## 2025 DEC Emissions Regulation

# Reminder: 6 NYCRR Part 222 takes effect on 5/1/2025

- New NOx, and emission test requirements
  - Listed in Rider T of the Electric Tariff
  - Deadlines and Testing requirements listed in 6
     NYCRR Part 222
- Demand Response team will request proof of compliance with new requirements at time of enrollment including:
  - Generator Permits
  - •PE certified Emissions Test Report
  - •PE certified NOx levels in compliance



#### **Duplicate Enrollments**

#### Duplicates will be addressed similar to previous years

Con Edison will notify when all aggregators who tried to sign up the same account number for the same program

Aggregators have <u>5 business days</u> to confirmation when the customer signed up with them and we will honor the first aggregator the customer signed up with as long as the customer confirmed after March 1st 2025

This can be overruled if a customer reaches out asking specifically to be enrolled with one aggregator over another

#### Three Major changes to functionality in WebSmartView

#### 1. Notes

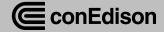
To discuss certain pending review statuses

#### 2. Lookup Tool

To help identify certain troubles an aggregator might have while enrolling a customer

#### 3. Needs Action

To help see what enrollments needs action from aggregators for the enrollment to be approved



#### Notes - WebSmartView

Notes functionality in WebSmartView to help communicate issues with enrollments

#### **Con Edison**

- High Demand Check
- Value Stack
- Rider R

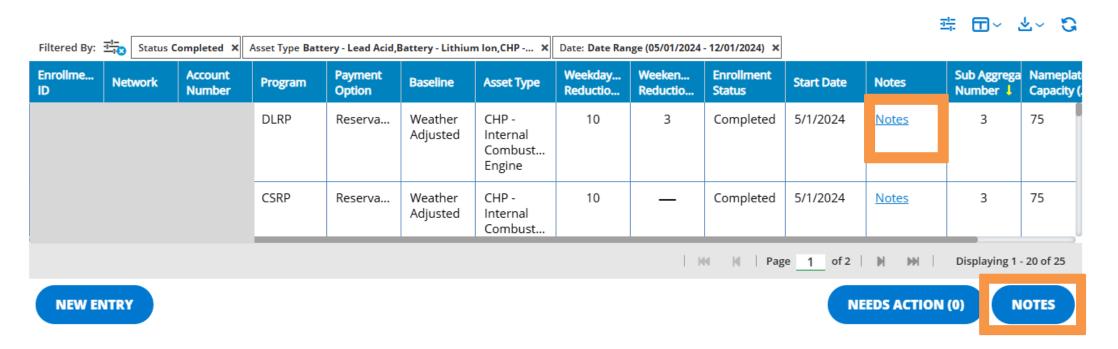
#### **Aggregator**

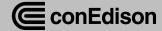
Can ask questions pertaining to any individual enrollment

#### Notes - WebSmartView

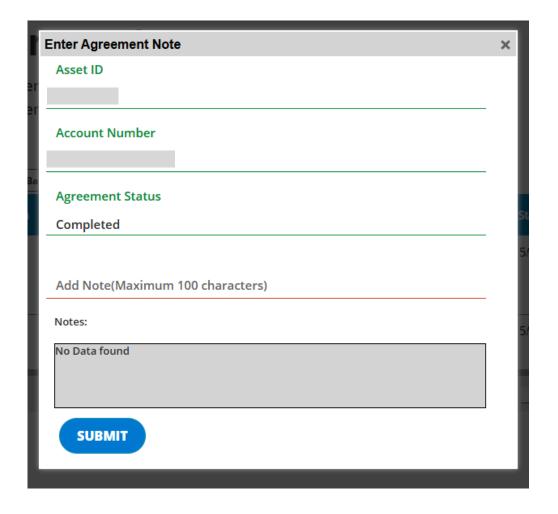
#### **Customer Enrollment Summary**

Review current electric customers and enroll new ones.





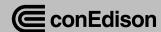
#### Notes - WebSmartView





#### **Notes – WebSmartView**

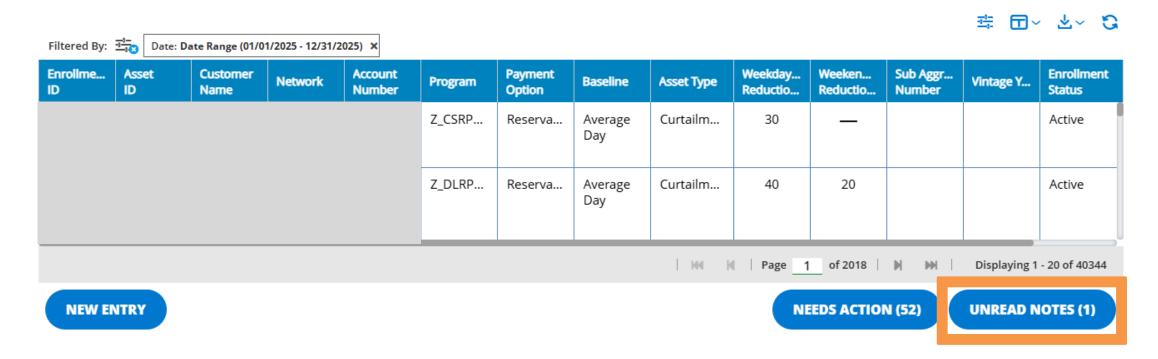
| AgreementID                  |                                | Notes: Pledge is over 50 percent the historical peak |  |
|------------------------------|--------------------------------|--|--|
| Aggregator                   |                                |  |  |
| Account Number               |                                |  |  |
| Business Name Agreement Name |                                |  |  |
| External                     |                                |  |  |
|                              |                                | Enter Hide Note History Refresh Close                |  |
| Exte<br>Pled                 | ernal Note Updated by I<br>ge? | at 02/06/2025 10:37AM                                |  |
|                              |                                |  |  |
|                              |                                |  |  |
|                              |                                |  |  |
|                              |                                |  |  |



#### Notes - WebSmartView

#### **Customer Enrollment Summary**

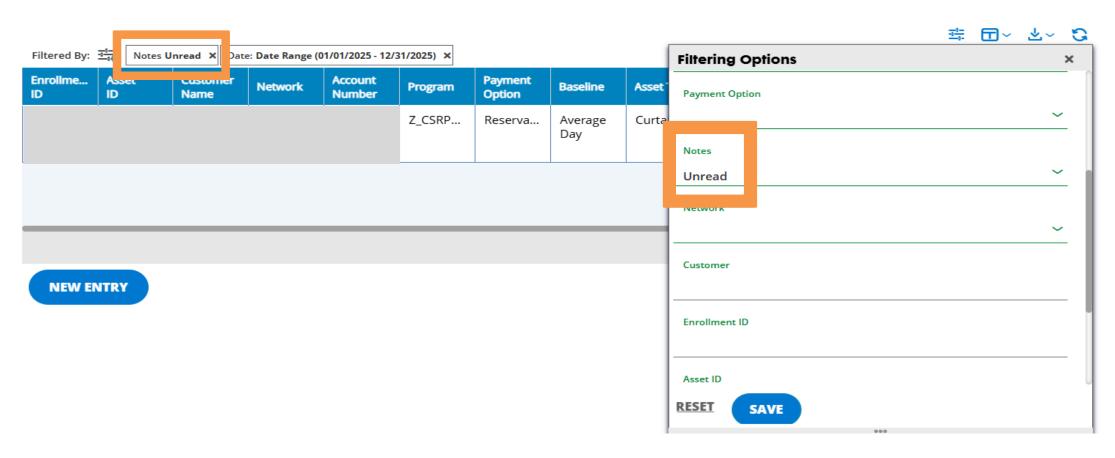
Review current electric customers and enroll new ones.





#### Notes – WebSmartView Customer Enrollment Summary

Review current electric customers and enroll new ones.

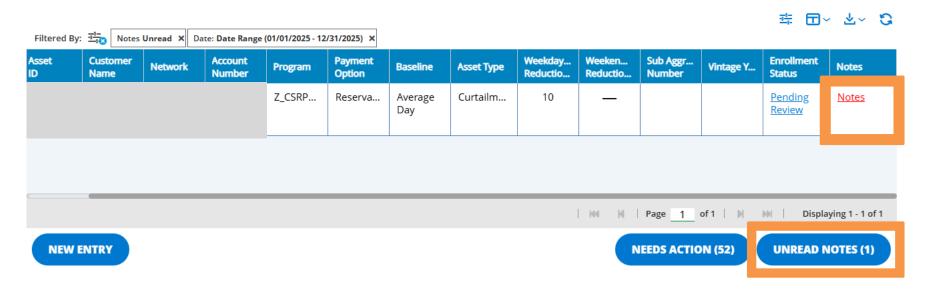




#### Notes - WebSmartView

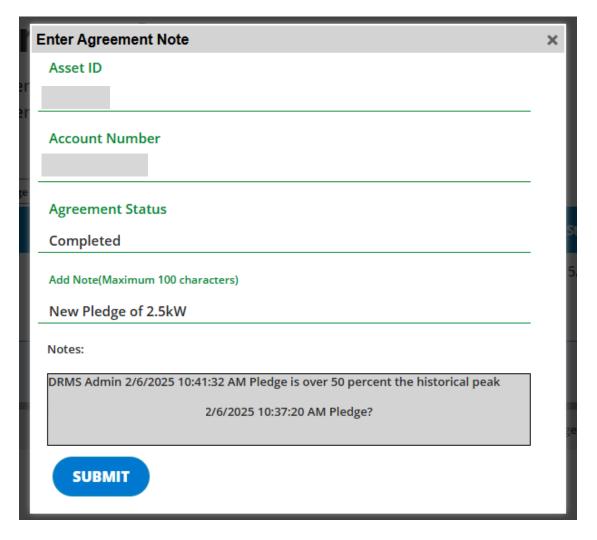
#### **Customer Enrollment Summary**

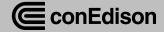
Review current electric customers and enroll new ones.





#### Notes – WebSmartView

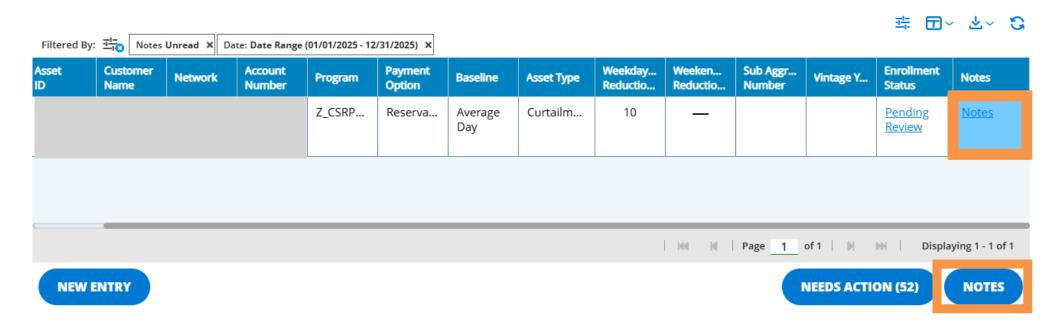




#### Notes - WebSmartView

#### **Customer Enrollment Summary**

Review current electric customers and enroll new ones.





#### **Lookup Tool – WebSmartView**

#### 3 new lookup tool functionalities

#### **Duplicate Status**

Accounts already in the enrollment process

#### Rider R Status

- Accounts have the special bill indicator that they are under Rider R
- This will trigger a Value Stack Check, customer needs to be enrolled as reservation and needs to opt out of LSRV and DRV payments, this is a one-time decision so previous opt outs are checked manually
- Voluntary enrollments are not allowed to be under Rider R and the enrollment will be rejected

#### **BYOT Status**

The customer must opt out of BYOT in order to be enrolled in Rider T or Rider AC



#### **Lookup Tool – WebSmartView**

#### **Look Up Account**

Review your electric account results here.

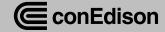




| Electric Account<br>Number | Legacy Account<br>Number | Account<br>Status | Network   | CSRP Call<br>Window | DLRP Tier | Meter Info | Enrolled in<br>RiderR | Enrolled in<br>BYOT | Status  |
|----------------------------|--------------------------|-------------------|-----------|---------------------|-----------|------------|-----------------------|---------------------|---|
|                            |                          | Active            | Jamaica   | 4:00PM - 8:00PM     | Tier 2    | AMI Com    | No                    | No                  | ① This account is<br>already enrolled in<br>Demand Response |
|                            |                          | Active            | Flatbush  | 4:00PM - 8:00PM     | Tier 1    | AMI Com    | Yes                   | No                  |   |
|                            |                          | Active            | Midtown   | 2:00PM - 6:00PM     | Tier 1    | AMI Com    | No                    | Yes                 |   |
|                            |                          | Active            | Williamsb | 2:00PM - 6:00PM     | Tier 2    | AMI Com    | No                    | No                  |   |

Displaying 4 Record(s)

**LOOK UP ANOTHER ACCOUNT** 



#### **Needs Action – WebSmartView**

#### **Duplicate Status**

- Duplicate Enrollments that are enrolled under another aggregator
- Terms of Service agreement date and/or customer confirmation of which aggregator the customer would like to participate with

#### **Documentation Required**

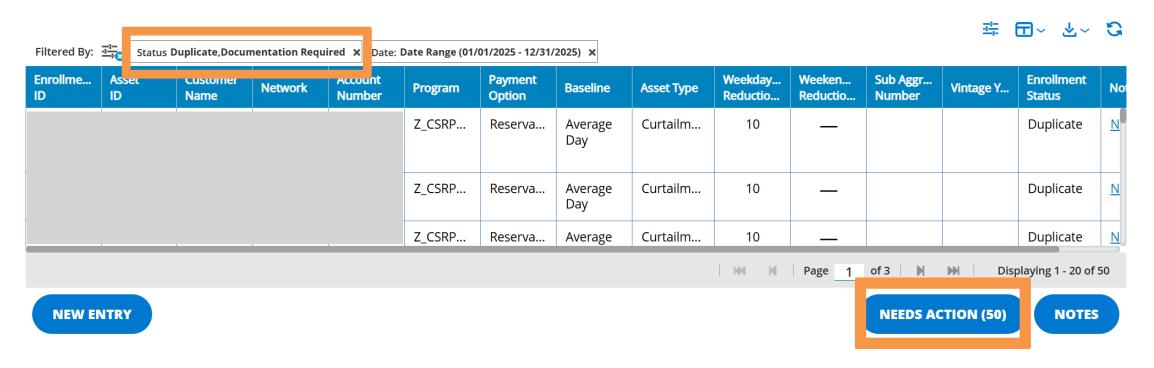
- Generator Permits/PE Letters
  - You will be required to enter the permit expiration date when uploading the permit
  - If no expiration date is listed on the permit, please check No Expiration

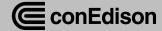


#### **Needs Action – WebSmartView**

#### **Customer Enrollment Summary**

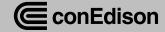
Review current electric customers and enroll new ones.





#### **Please Note:**

- Enrollments must occur annually for every account in every program
  - Update to year-round enrollments pending PSC order
- All enrollments are subject to a review process to ensure eligibility
  - Please look out for emails from the DR Team that may contain important information or require action
- Pledge values must be limited to two decimal places to maintain consistency
- CESIR study and PTO letter must be provided for all battery enrollments (send to <u>DemandResponse@coned.com</u>)
- See Section 3.7 of the <u>SUR Program Guidelines</u> for information on DEC Permit and PE Letter requirements when participating using generators
  - Submit to the Portal as soon as the enrollment status is "Documentation Required" (up to 15 minutes after enrollment submission)



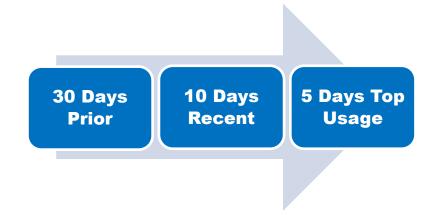
## Settlements Walkthrough





#### **Customer Baseline**

A baseline of normal usage needs to be established to determine how much load was reduced during a Demand Response Event.



The CBL hours are calculated by averaging the measured load interval meter data for each of the event hours on the CBL days.

**Hourly Reduced Load** = Customer Baseline Load – Event Measured Load

#### Rider T (CSRP & DLRP) Payment Options

#### Reservation

- Receive payments once per month during the capability period
  - May + June + July + August + September
- Receive reservation and performance payments

#### **Voluntary**

- Receive a one-time payment once the capability period ends
  - May + June + July + August + September
- Receive performance payments only

# Rider AC (Auto & Term DLM) Payment Option

- Receive a one-time payment once the capability period ends
  - May + June + July + August + September
- Receive reservation and performance payments
- Reservation rates are established through a RFP

# **Rider T Reservation & Voluntary Payment Formulas**

#### Reservation

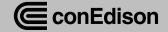
**Total Monthly Payment** = Reservation Payments + Performance Payments + Payment Adjustments

- Reservation Payments = Pledge Value x Monthly Performance Factor x Reservation Rate
- Performance Payments = Load Relief Provided(kWh) x Performance Payment Rate

# **Voluntary**

**Seasonal Performance Payment** = one time performance payment for the capability period

Performance Payments = Load Relief Provided(kWh) x Performance Payment Rate



# **Rider AC Payment Formulas**

# **Reservation Payment**

Portfolio Quantity (kW) x Incentive Rate (\$/kW) x Average Season Performance Factor

# **Performance Payment**

Aggregation Load Relief in kWh across all events x \$1 per kWh

# Rider T & Rider AC Reservation and Performance Rates

| Program      | <b>Enrollment Location</b>            | Reservation Rate                            | Performance Rate per kWh reduced   |  |
|--------------|---------------------------------------|---|--|--|
| CSRP         | Staten Island and Westchester         | \$6 / kW pledged / month<br>5 or more \$11  | <ul> <li>Planned: Reservation \$1 vs. Voluntary \$3</li> <li>Unplanned: Reservation \$6 vs. Voluntary \$10</li> <li>Test: Reservation \$1 vs. Voluntary \$0 /kwh reduced</li> </ul>    |  |
|              | Brooklyn, Bronx,<br>Manhattan, Queens | \$18 / kW pledged / month<br>5 or more \$23 |  |  |
| DLRP         | Tier 1                                | \$18 / kW pledged / month<br>5 or more \$23 | <ul> <li>Contingency: Reservation \$1 vs. Voluntary \$3</li> <li>Immediate: Reservation \$1 vs. Voluntary \$3</li> <li>Test: Reservation \$1 vs. Voluntary \$0 /kWh reduced</li> </ul> |  |
|              | Tier 2                                | \$25 / kW pledged / month<br>5 or more \$30 |  |  |
| AUTO-<br>DLM | Not Applicable                        | Confidential Bid Prices                     | • \$1 /kWh • <b>Test</b> : \$1 /kWh  |  |
| TERM-<br>DLM | Not Applicable                        | Confidential Bid Prices                     | • \$1 /kWh • <b>Test</b> : \$1 /kWh  |  |



# **Rider T: Event and Monthly Performance Factors**

#### **Performance Factor = relief provided / pledge**

The performance factor used for the monthly reservation payment calculation is the average of the event performance factors in the month.

| DLRP Events                | Event Performance Factors |  |
|----------------------------|---------------------------|--|
| 1                          | 1                         |  |
| 2                          | .50                       |  |
| 3                          | .25                       |  |
|                            | 1+.50+.25 = 1.75          |  |
| Monthly Performance Factor | 1.75/3= .58               |  |

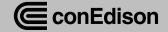
# Rider AC: Event, Adjusted, and Average Season Performance Factors

#### **Event Performance Factor**

Sum of Load Relief provided by customers in an Aggregation / Portfolio Quantity

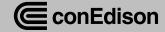
### **Adjusted Performance Factor**

| Program  | <b>Event Performance Factor</b> | Adjusted Performance Factor                 |  |
|----------|---------------------------------|---|--|
| Term-DLM | ≥.80                            | = Event Performance Factor                  |  |
|          | <.80                            | = Event Performance Factor -(.80- Event PF) |  |
| Auto-DLM | ≥.90                            | = Event Performance Factor                  |  |
|          | <.90                            | = Event Performance Factor-(.90- Event PF)  |  |



#### **Rider AC Seasonal Calculation Information**

| Term Event | Event Performance Factor | Adjusted Performance<br>Factor | Average Season Performance Factor                              |
|------------|--------------------------|--------------------------------|--|
| Event 1    | 1.00                     | 1.00                           | N/A  |
| Event 2    | 0.70                     | 0.60<br>.70-(.8070)            | N/A  |
| Event 3    | 0.30                     | -0.20<br>.30-(.8030)           | Last Event of Season   |
| Season PF  |                          |                                | 1.00+.60+20=1.40<br>1.40 / 3 Events = 0.4666<br>Rounded to .47 |



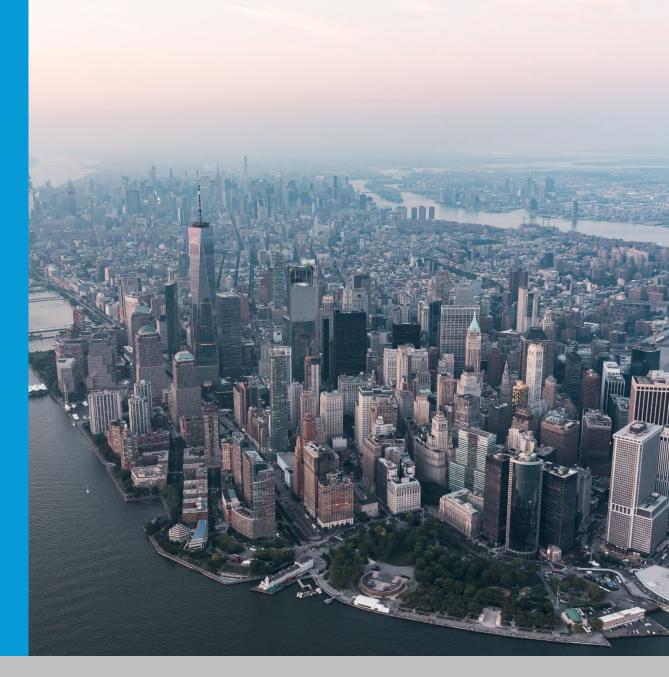
#### **Rider AC Performance Factors**

**Average Season Performance Factor** 

Average of all Adjusted Performance Factors for Events held during a Capability Period



# Data Governance



#### **2024 Data**

### **Meter Detail Discrepancies**

- Incorrectly communicated meter attributes
- Inactive / ineligible meters

### **Interval Data Inconsistency**

- Gaps in interval meter data
- Meter data not available in Share My Data

#### **Account Information Mismatches**

Customer account status and networks discrepancies



- Significant manual effort from Operations and Settlements teams
- Accurate performance data reported on time
- Accurate settlements data calculated and distributed
- 98% Successful performance calculations (~170,000 records)



#### **Data Issues**

# **Mitigation and Next Steps**

#### **Data Taskforce**

- Internal workgroup comprised of data platform owners and end users
- Refine data governance processes

## **Active Data Monitoring**

- Actively compare data being communicated between internal platforms
- Identify and correct data during enrollment periods and earlier in season
- Increased communication channels with external stakeholders
  - And between our aggregators and their enrollees



# Grid of the Future





# **Grid of the Future Proceeding**

Proceeding Objective

Unlock innovation and **investment to deploy flexible resources** – such as distributed energy resources and virtual power plants – to achieve clean energy goals at a **manageable cost** and at the highest level of **reliability** 

Requirements for DPS Staff

- Phase 1: Grid Flexibility Study (complete)
- Phase 2: 1<sup>st</sup> Grid of the Future Plan, focused on 2025 DSIP recommendations (due February 28, 2025)
- Phase 3: 2<sup>nd</sup> Grid of the Future Plan (due December 31, 2025)

# Thank you!

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