

HVAC Midstream Gas Distributor Program Application

Date Submitted: _____

Submit HVAC Midstream Gas Program Application by March 22, 2019 to info@conedisonresidential.com.

A. Distributor Information

Distributor Name:

Brands Carried:

Contact Name:

Street Address:

City:

State:

ZIP:

Phone:

Fax:

Email:

B. General Program Design

For 2018, please provide the number of contractors that purchased from your company and installed qualifying equipment in Con Edison service territory:

For 2019, please estimate the number of contractors purchasing from your company and installing qualifying equipment in Con Edison service territory:

Distributors are required to pass along the contractor per unit incentive to the contractor. Do you anticipate any issues with passing along these amounts to the contractor?

Distributors have the option to allocate a percentage of their incentive to contractors. Do you plan to release a portion of your incentive? What percentage range do you propose using?

Do you expect to have any consumer promotions that could help you meet your program commitments? If yes, please detail below:

Please list the addresses of all the locations that would participate in the 2019 program:

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C. Planned Training and Outreach

Outline any training or outreach efforts your company plans to provide (in addition to any training provided by the program) that will contribute to the success of the 2019 HVAC Midstream Gas Program.

For Contractors:

For Your Internal Staff:

Please make arrangements as ICF/Con Edison would like to meet with Distributor staff twice per year.

How do you plan to generate initial interest among your contractors, and what role will your territory managers play in getting contractors interested?

How do you plan to follow up with contractors to ensure that they bring projects with qualifying equipment to you on a regular basis, and what role will your territory managers play in this follow-up?

D. Additional Documentation to Submit

Please use the following tables to provide good-faith forecasts of the number of eligible systems in Con Edison territory that your company completed in 2018 and expects to complete by the end of 2019. The equipment is listed by measure type. Please provide estimates for each equipment type for units that meet efficiency ratings.

2018 Sales Totals in New York City, Staten Island, and Westchester

HVAC Measure Type	Efficiency Rating	Quantity of Units Sold in 2018
Furnace	AFUE \geq 94%	
Hydronic Boiler	AFUE \geq 90%	
Combi-Boiler or Furnace	Boilers AFUE > 90% Furnace AFUE > 92%	
Steam Boiler	AFUE \geq 82%	
Indirect Water Heater	Attached to qualifying natural gas boiler	
Tank Water Heater	ENERGY STAR® rated & capacity \leq 55 gallons; Uniform Energy Factor (UEF) \geq 0.64 for medium draw pattern, UEF \geq 0.68 for high draw pattern	
Wi-Fi Thermostat	Controls natural gas heating equipment	

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2019 Sales Projections in New York City, Staten Island, and Westchester

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Hydronic Boiler	AFUE \geq 90%	
Combi-Boiler or Furnace	Boilers AFUE > 90% Furnace AFUE > 92%	
Steam Boiler	AFUE \geq 82%	
Indirect Water Heater	Attached to qualifying natural gas boiler	
Tank Water Heater	ENERGY STAR [®] rated \leq 55 gallons: \geq 0.67 energy factor > 55 gallons: \geq 0.77 energy factor	
Wi-Fi Thermostat	Controls natural gas heating equipment	