

HVAC Midstream Electric Distributor Program Application

Date Submitted: _____

Submit HVAC Midstream Electric Program Application by March 22, 2019, to info@conedisonresidential.com.

A. Distributor Information

Distributor Name:

Brands Carried:

Contact Name:

Street Address:

City:

State:

ZIP:

Phone:

Fax:

Email:

B. General Program Design

For 2018, please provide the number of contractors who purchased from your company and installed qualifying equipment in Con Edison service territory:

For 2019, please estimate the number of contractors purchasing from your company and installing qualifying equipment in Con Edison service territory:

Distributors are required to pass along the contractor per ton incentive to the contractor. Do you anticipate any issues with passing along these amounts to the contractor?

Distributors have the option to allocate a percentage of the distributor incentive to contractors. Do you plan to release a portion of your incentive? What percentage range do you propose using?

Do you expect to have any consumer promotions that could help you meet your program commitments? If yes, please detail below:

Please list the addresses of all the locations that would participate in the 2019 program:

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C. Planned Training and Outreach

Outline training or outreach efforts your company plans to provide (in addition to any training provided by the program) that will contribute to the success of the 2019 HVAC Midstream Electric Program.

For Contractors:

For Your Internal Staff:

Please make arrangements as ICF/Con Edison would like to meet with distributor staff twice per year.

How do you plan to generate initial interest among your contractors, and what role will your territory managers play in getting contractors interested?

How do you plan to follow up with contractors to ensure that they bring projects with qualifying equipment to you on a regular basis, and what role will your territory managers play in this follow-up?

D. Additional Documentation to Submit

Please use the following tables to provide good-faith forecasts of the number of eligible systems in Con Edison territory that the distributor completed in 2018 and expects to complete by the end of 2019. The equipment is listed by measure type. Please provide estimates for each equipment type for units that meet efficiency ratings.

2018 Sales Totals in New York City, Staten Island, and Westchester

HVAC Measure Type	Efficiency Rating	Quantity of Units Sold in 2018
Central Air Conditioner (cooling only) – Tier 1	SEER ≥ 16 and EER ≥ 12	
Central Air Conditioner (cooling only) – Tier 2	SEER ≥ 18 and EER ≥ 13	
Central Air-Source Heat Pump – Tier 1	SEER ≥ 18 and EER ≥ 13 and HSPF ≥ 9	
Central Air-Source Heat Pump – Tier 2	SEER ≥ 20 and EER ≥ 13 and HSPF ≥ 9	
Mini-Split Heat Pump – Tier 1	SEER ≥ 18 and EER ≥ 12 and HSPF ≥ 9	
High EER Mini-Split Heat Pump – Tier 2	SEER ≥ 18 and EER ≥ 13.5 and HSPF ≥ 9	
Pool Pump	ENERGY STAR® rated Private In-ground pool Self-priming, Variable Speed Drive 0.75 HP – 3 HP with 2" to 2.5" piping	
Circulator Pump – With Electronically Commutated Motor (ECM)	Attached to hydronic system	
ECM Furnace Fan	Attached to furnace or central cooling system	
Wi-Fi Thermostats	Attached to central cooling system	
Heat Pump Water Heater	ENERGY STAR rated For capacity ≤ 55 gallons: Uniform Energy Factor ≥ 2.0 For capacity > 55 gallons: Uniform Energy Factor ≥ 2.2	

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2019 Sales Projections in New York City, Staten Island, and Westchester

HVAC Measure Type	Efficiency Rating	Projected Quantity of Units Sold in 2019
Central Air Conditioner (cooling only) – Tier 1	SEER ≥ 16 and EER ≥ 12	
Central Air Conditioner (cooling only) – Tier 2	SEER ≥ 18 and EER ≥ 13	
Central Air-Source Heat Pump – Tier 1	SEER ≥ 18 and EER ≥ 13 and HSPF ≥ 9	
Central Air-Source Heat Pump – Tier 2	SEER ≥ 20 and EER ≥ 13 and HSPF ≥ 9	
Mini-Split Heat Pump – Tier 1	SEER ≥ 18 and EER ≥ 12 and HSPF ≥ 9	
High EER Mini-Split Heat Pump – Tier 2	SEER ≥ 18 and EER ≥ 13.5 and HSPF ≥ 9	
Pool Pump	ENERGY STAR rated Private In-ground pool Self-priming, Variable Speed Drive 0.75 HP – 3 HP with 2” to 2.5” piping	
Circulator Pump – With ECM	Attached to hydronic system	
ECM Furnace Fan	Attached to furnace or central cooling system	
Wi-Fi Thermostat	Attached to central cooling system	
Heat Pump Water Heater	ENERGY STAR rated For capacity ≤ 55 gallons: Uniform Energy Factor ≥ 2.0 For capacity > 55 gallons: Uniform Energy Factor ≥ 2.2	