

## POR Discount Rates Effective January 1, 2018

### Gas POR Discount Rate Effective 1/1/18

Effective January 1, 2018 the Purchase of Receivables (POR) discount rate of **4.11 percent** will be applied to all ESCOs' **gas** accounts receivables, including sales tax.

The components are the sum of:

- **0.69 percent** - A percentage that is the Company's uncollectible rate for all residential, small non-residential and POR electric and gas customers. This number is based on actual data from December 2016 through November 2017.
- **0.10 percent** - A percentage that is 15 percent of the uncollectible rate, to compensate the Company for its financial risk that the actual uncollectible rate for the purchased receivable may be higher than the uncollectible rate.
- **0.15 percent** - For the incremental costs associated with POR Program administration.
- **3.17 percent** - A percentage that reflects the annual forecast cost of the Company's gas credit and collection function with respect to ESCO receivables.

This discount rate will be applied to all gas bills issued **on and after January 1, 2018**.

**Electric POR Discount Rate Effective 1/1/18**

Effective January 1, 2018 the Purchase of Receivables (POR) discount rate of **2.73 percent** will be applied to all ESCOs' **electric** accounts receivables, including saletax.

The components are the sum of:

- **0.69 percent** - A percentage that is the Company's uncollectible rate for all residential, small non-residential and POR electric and gas customers. This number is based on actual data from December 2016 through November 2017.
- **0.10 percent** - A percentage that is 15 percent of the uncollectible rate, to compensate the Company for its financial risk that the actual uncollectible rate for the purchased receivable may be higher than the uncollectible rate.
- **0.15 percent** - For the incremental costs associated with POR Program administration.
- **1.79 percent** - A percentage that reflects the annual forecast cost of the company's electric credit and collection function with respect to ESCO receivables.

This discount rate will be applied to all electric bills issued **on and after January 1, 2018**.

**In observance of New Year's Day, our office will be  
closed on Monday, January 1st.  
We wish you all a Happy & Safe Holiday!**