

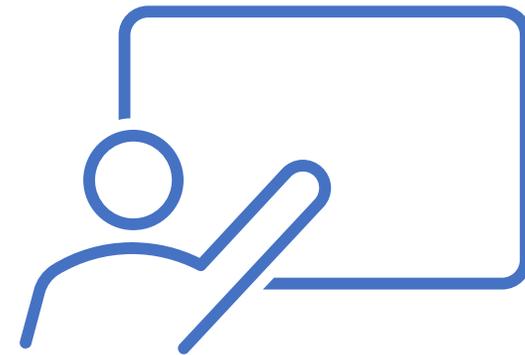


**Non-Wires Solutions  
Jamaica Substation Project  
Supplemental Request for Proposals Webinar  
January 17, 2025**



## Webinar Logistics

- If you are having trouble viewing the slides, close and reopen Teams.
- If you have any questions during the webinar, please write them in the Q&A box. Questions will be answered at the end.
- You will receive a recording of this meeting after the event.



# Agenda

- Non-Wires Solutions Overview
- Project Eligibility Requirements
- Eligible Measures & Operational Deadlines
- Proposal Content & Financial Sheets
- Evaluation Criteria
- RFP Schedule and Key Dates
- Submittal Guidelines and Q&A Process
- Questions and Answers

## Presenters



Amina Rahill-Marier, PE  
Clean Energy Senior Specialist

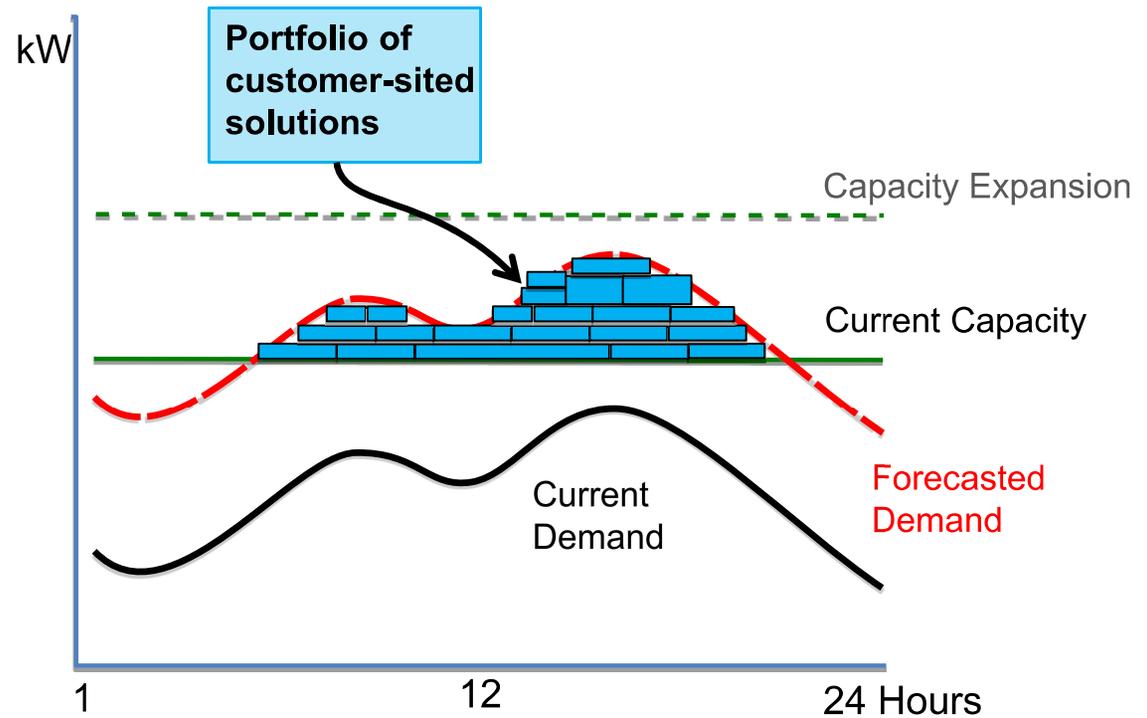


Erin Sullivan  
Clean Energy Senior Specialist

## A Non-Wires Solution (NWS) Project is a portfolio of non-traditional solutions that defer or eliminate traditional infrastructure.

NWS projects provide customer benefits by:

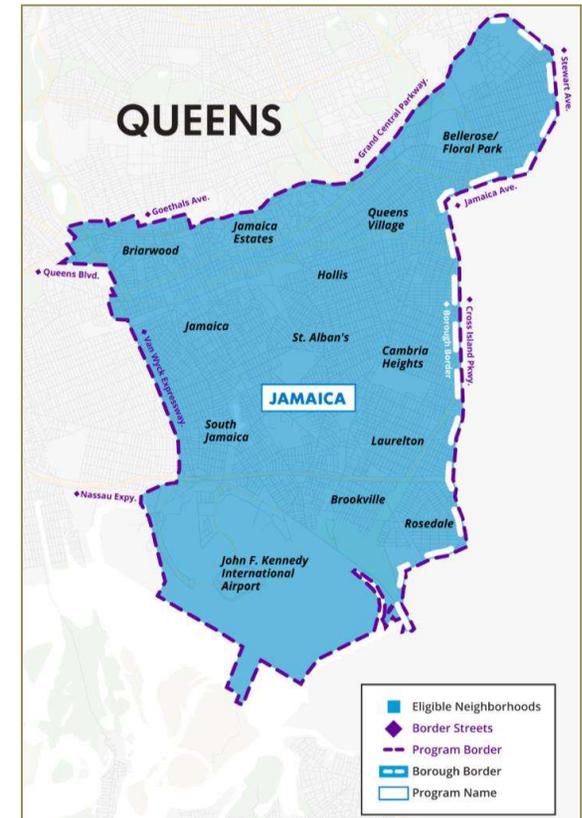
- Increasing market adoption of innovative technologies.
- Providing tools to lower customer bills, and manage energy consumption.
- Implementing cost-effective portfolios that provide a net societal benefit.



# In 2023, an NWS Project was launched in Jamaica. Now, the NWS team seeks energy efficiency proposals to reduce summer peak demand in the residential & small multifamily market segments.

- Proposed projects must fall within the Jamaica network. Verify customer eligibility by emailing [nwsproposals@coned.com](mailto:nwsproposals@coned.com).
- Proposals must be for energy efficiency projects or management of a mass market energy efficiency program
- Residential segment consists of buildings with 4 or fewer dwelling units.
- Small multifamily segment consists of buildings with 5 to 10 dwelling units.

Customer Segmentation	Approximate Number of Accounts in Jamaica Network
Residential	83,000
Small Multifamily	39,000



**All proposals must target the summer network peak hour, which occurs from 8 to 9pm. Additionally, demand reduction must be delivered prior to the summers of 2026 and 2027.**

- Proposals must provide an aggregate of 50 kW to 2000 kW of electric peak demand reduction at the network peak hour (8-9pm). Program administrators are encouraged to provide program size estimates.
- Projects must provide load relief by May 1 of 2026 and 2027, with preference for earlier delivery before 2026. Proposals must identify the appropriate load relief delivery dates for proposed projects.
- Note that Con Edison will develop pre- and post-measurement & verification plans for all accepted & contracted proposals.

## **Energy efficiency solutions such as lighting, HVAC, and building envelope are eligible. Only upgraded & replaced technologies are eligible.**

- Eligible measures include but are not limited to
  - Lighting upgrades (including controls)
  - HVAC upgrades (including controls)
  - Building envelope upgrades
- Some measures are excluded to avoid duplication of other Con Edison programs and offers already available to these customer segments.
  - Lighting in multifamily common areas (for buildings with 5 or more dwelling units)
  - Heat pumps
  - Customer Kits (e.g., packages including solutions that are delivered for customer self-installation)
  - Wi-fi thermostats
- New installations without upgrade or replacement are not eligible.
- Residential battery storage is not eligible.

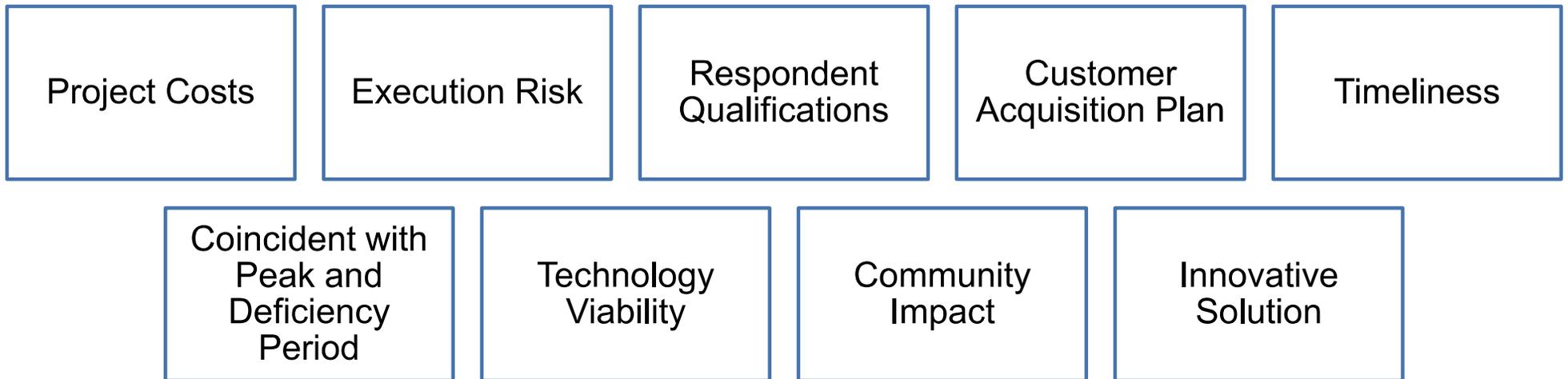
## **Program Administrator proposals should include all items described in the RFP. **Financial information** should not be included in the body of the proposal.**

Completed proposals should include the items noted below. See RFP for full list of required items.

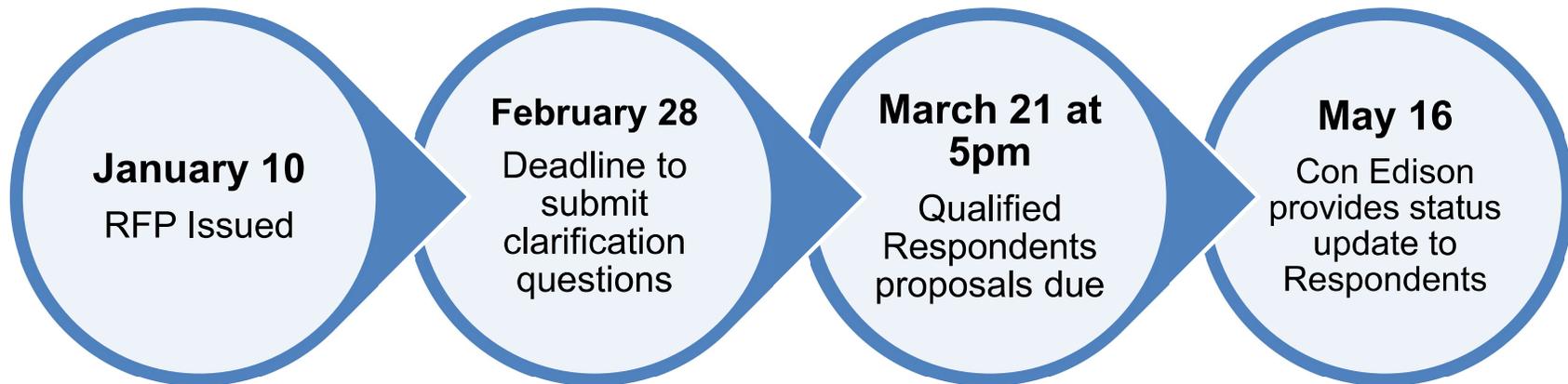
- Project organizational chart and project team resumes
- Customer service capabilities
- Customer acquisition experience
- Capabilities for demand reduction tracking
- Any **requested** customer information from Con Edison
- One completed NWS Financial Sheet (Attachment A), including details regarding
  - Capital expenditures
  - Ongoing expenditures
  - Requested Con Edison incentive
  - Anticipated revenues
  - Customer contributions

Reminder: **financial information** **should not** be included in the body of the proposal

**The following evaluation criteria will be used to review the proposals to provide the greatest overall value to Con Edison customers.**



# RFP Schedule and Key Dates



*Dates are subject to change by the Company*

**Respondents are encouraged to submit responses before the due date. Con Edison will have no obligation to evaluate late submissions.**

- Submit all proposals to [nwsproposals@coned.com](mailto:nwsproposals@coned.com) before March 21, 2025, at 5:00pm.
- Response should include proposal body, applicable NWS Financial Sheet, and appendix attachments as necessary as a Word or PDF document
  1. Proposal with format and content as described below  
(Titled: “ProjectName\_VendorName\_Proposal”)
  2. Proposal attachments (Titled: “ProjectName\_VendorName\_Attachments”)
  3. NWS Financial Sheet (Attachment A) (Titled: “ProjectName\_VendorName\_Financials”)
- **Note:** No financial information is to be included in proposal body

# Respondent Question and Answer Process

- Con Edison will receive and respond to questions submitted through **February 28**.
- Questions should be submitted to [nwsproposals@coned.com](mailto:nwsproposals@coned.com). Respondents must not reach out to other Con Edison personnel regarding this RFP.
  - A first round of answers will be published by February 7.
  - A second round of answers will be published by March 14.
- Q&A deemed essential for the viable submission of a bid response will be posted publicly to [www.ConEd.com/NonWires](http://www.ConEd.com/NonWires).

# Questions and Answers

For more information:

- email [nwsproposals@coned.com](mailto:nwsproposals@coned.com)
- refer to the [Con Edison Hosting Capacity Maps](#)
- visit [www.ConEd.com/NonWires](http://www.ConEd.com/NonWires)

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## Non-Wires Solutions

Non-wires solutions have the potential to reduce customers' electric bills, improve reliability, and defer capital infrastructure. We've identified several opportunities to create such change.

### Non-Wires Solutions

We are currently accepting opportunities for the following proposals:

Project	CURRENT STATUS	DOCUMENTS
JAMAICA SUBSTATION PROJECT - SUPPLEMENTAL ENERGY EFFICIENCY RFP	Now accepting proposals	<a href="#">RFP (PDF)</a> <a href="#">Financial Sheet A (XLS)</a> <a href="#">Sample Agreement (PDF)</a>