



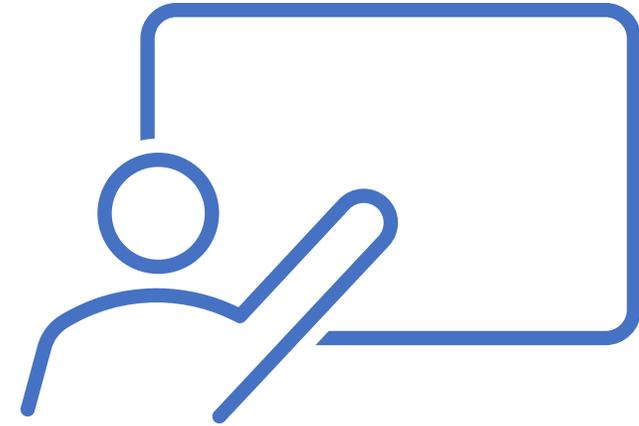
**Non-Wires Solutions
Jamaica Substation Project
Supplemental Request for Proposals Webinar
January 17, 2025**



conEdison

Webinar Logistics

- If you are having trouble viewing the slides, close and reopen Teams.
- If you have any questions during the webinar, please write them in the Q&A box. Questions will be answered at the end.
- You will receive a recording of this meeting after the event.



Agenda

- Non-Wires Solutions Overview
- Project Eligibility Requirements
- Eligible Measures & Operational Deadlines
- Proposal Content & Financial Sheets
- Evaluation Criteria
- RFP Schedule and Key Dates
- Submittal Guidelines and Q&A Process
- Questions and Answers

Presenters



Amina Rahill-Marier, PE
Clean Energy Senior Specialist

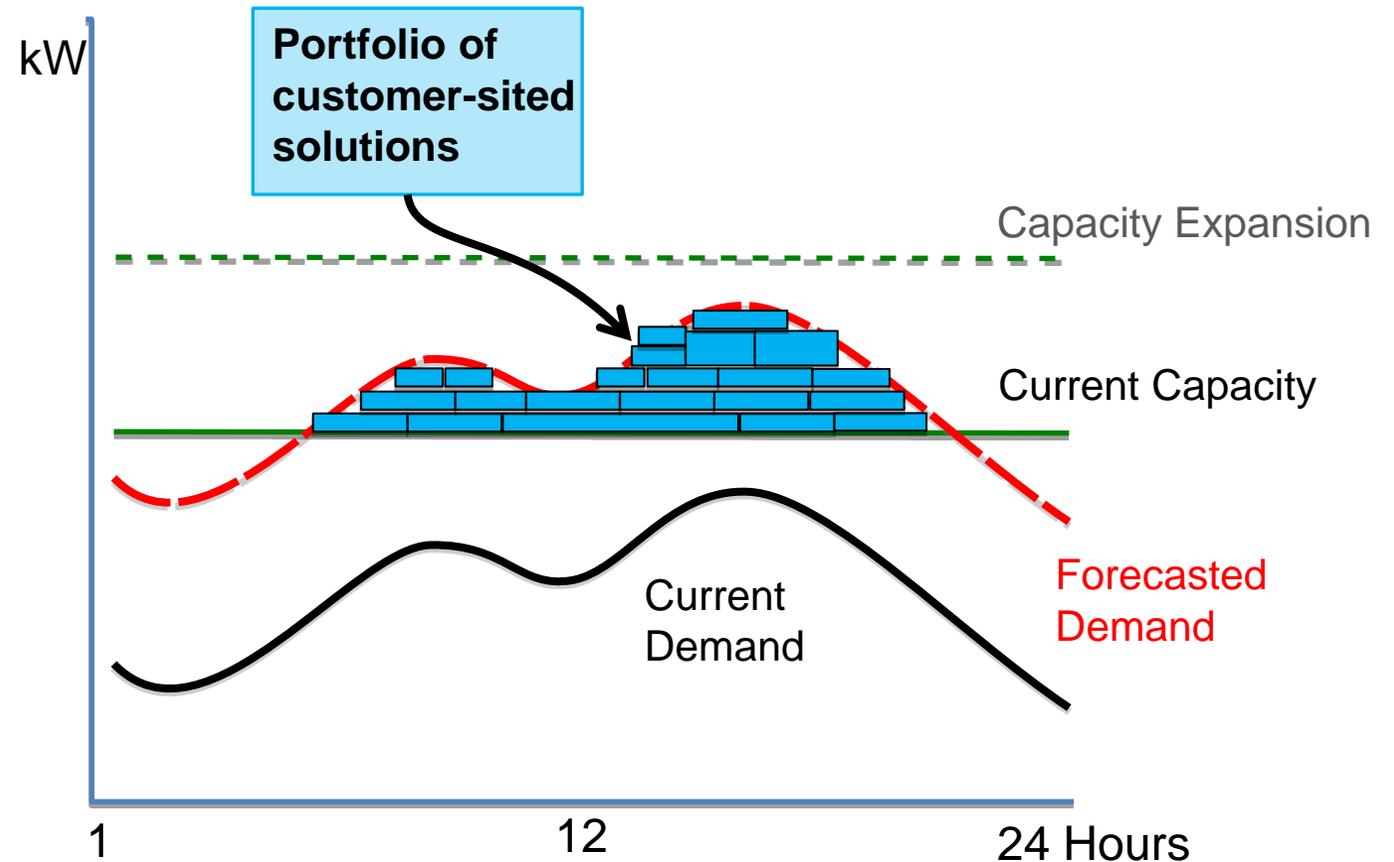


Erin Sullivan
Clean Energy Senior Specialist

A Non-Wires Solution (NWS) Project is a portfolio of non-traditional solutions that defer or eliminate traditional infrastructure.

NWS projects provide customer benefits by:

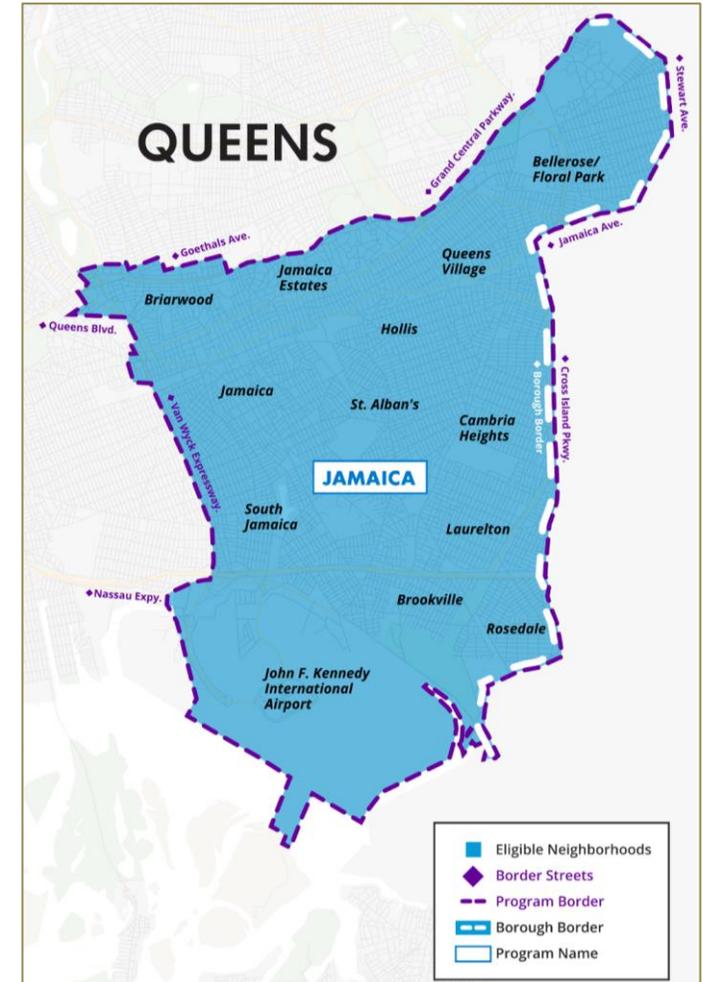
- Increasing market adoption of innovative technologies.
- Providing tools to lower customer bills, and manage energy consumption.
- Implementing cost-effective portfolios that provide a net societal benefit.



In 2023, an NWS Project was launched in Jamaica. Now, the NWS team seeks energy efficiency proposals to reduce summer peak demand in the residential & small multifamily market segments.

- Proposed projects must fall within the Jamaica network. Verify customer eligibility by emailing nwsproposals@coned.com.
- Proposals must be for energy efficiency projects or management of a mass market energy efficiency program
- Residential segment consists of buildings with 4 or fewer dwelling units.
- Small multifamily segment consists of buildings with 5 to 10 dwelling units.

Customer Segmentation	Approximate Number of Accounts in Jamaica Network
Residential	83,000
Small Multifamily	39,000



All proposals must target the summer network peak hour, which occurs from 8 to 9pm. Additionally, demand reduction must be delivered prior to the summers of 2026 and 2027.

- Proposals must provide an aggregate of 50 kW to 2000 kW of electric peak demand reduction at the network peak hour (8-9pm). Program administrators are encouraged to provide program size estimates.
- Projects must provide load relief by May 1 of 2026 and 2027, with preference for earlier delivery before 2026. Proposals must identify the appropriate load relief delivery dates for proposed projects.
- Note that Con Edison will develop pre- and post-measurement & verification plans for all accepted & contracted proposals.

Energy efficiency solutions such as lighting, HVAC, and building envelope are eligible. Only upgraded & replaced technologies are eligible.

- Eligible measures include but are not limited to
 - Lighting upgrades (including controls)
 - HVAC upgrades (including controls)
 - Building envelope upgrades
- Some measures are excluded to avoid duplication of other Con Edison programs and offers already available to these customer segments.
 - Lighting in multifamily common areas (for buildings with 5 or more dwelling units)
 - Heat pumps
 - Customer Kits (e.g., packages including solutions that are delivered for customer self-installation)
 - Wi-fi thermostats
- New installations without upgrade or replacement are not eligible.
- Residential battery storage is not eligible.

Program Administrator proposals should include all items described in the RFP. **Financial information** should not be included in the body of the proposal.

Completed proposals should include the items noted below. See RFP for full list of required items.

- Project organizational chart and project team resumes
- Customer service capabilities
- Customer acquisition experience
- Capabilities for demand reduction tracking
- Any **requested** customer information from Con Edison
- One completed NWS Financial Sheet (Attachment A), including details regarding
 - Capital expenditures
 - Ongoing expenditures
 - Requested Con Edison incentive
 - Anticipated revenues
 - Customer contributions

Reminder: **financial information** **should not** be included in the body of the proposal

The following evaluation criteria will be used to review the proposals to provide the greatest overall value to Con Edison customers.

Project Costs

Execution Risk

Respondent
Qualifications

Customer
Acquisition Plan

Timeliness

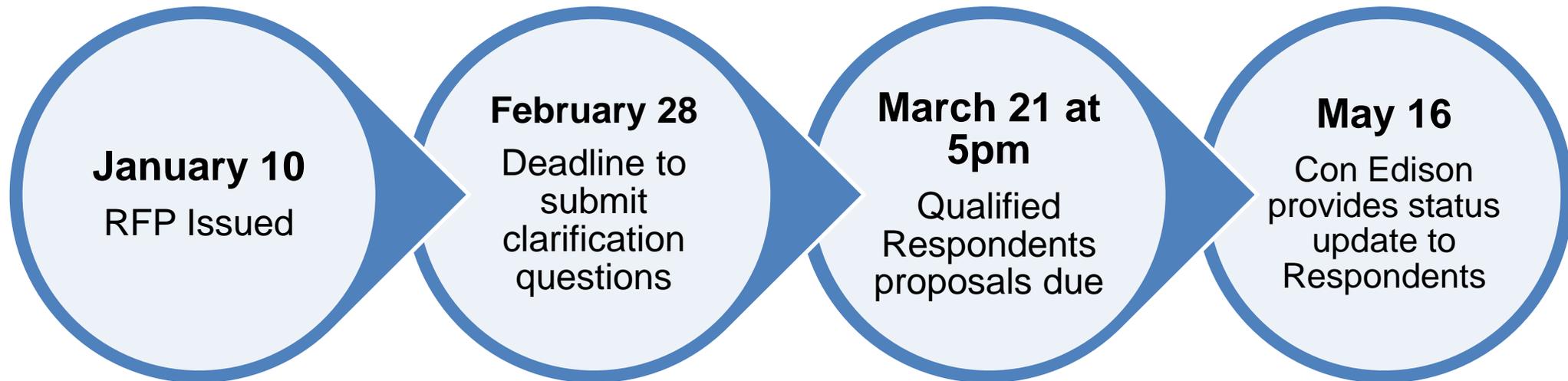
Coincident with
Peak and
Deficiency
Period

Technology
Viability

Community
Impact

Innovative
Solution

RFP Schedule and Key Dates



Dates are subject to change by the Company

Respondents are encouraged to submit responses before the due date. Con Edison will have no obligation to evaluate late submissions.

- Submit all proposals to nwsproposals@coned.com before March 21, 2025, at 5:00pm.
- Response should include proposal body, applicable NWS Financial Sheet, and appendix attachments as necessary as a Word or PDF document
 1. Proposal with format and content as described below (Titled: “ProjectName_VendorName_Proposal”)
 2. Proposal attachments (Titled: “ProjectName_VendorName_Attachments”)
 3. NWS Financial Sheet (Attachment A) (Titled: “ProjectName_VendorName_Financials”)
- **Note:** No financial information is to be included in proposal body

Respondent Question and Answer Process

- Con Edison will receive and respond to questions submitted through **February 28**.
- Questions should be submitted to nwsproposals@coned.com. Respondents must not reach out to other Con Edison personnel regarding this RFP.
 - A first round of answers will be published by February 7.
 - A second round of answers will be published by March 14.
- Q&A deemed essential for the viable submission of a bid response will be posted publicly to www.ConEd.com/NonWires.

Questions and Answers

For more information:

- email nwsproposals@coned.com
- refer to the [Con Edison Hosting Capacity Maps](#)
- visit www.ConEd.com/NonWires

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Non-Wires Solutions

Non-wires solutions have the potential to reduce customers' electric bills, improve reliability, and defer capital infrastructure. We've identified several opportunities to create such change.

Non-Wires Solutions

We are currently accepting opportunities for the following proposals:

Project	CURRENT STATUS	DOCUMENTS
JAMAICA SUBSTATION PROJECT - SUPPLEMENTAL ENERGY EFFICIENCY RFP	Now accepting proposals	RFP (PDF) Financial Sheet A (XLS) Sample Agreement (PDF)